

# **CONNECTING RURAL DOTS**

Touching Lives

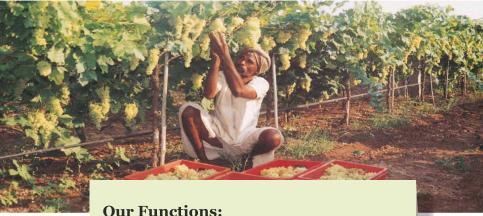


## National Bank for Agriculture and Rural Development









Our Mission: Promotion of sustainable and equitable agriculture and rural prosperity through effective credit support, related services, institution development and other innovative initiatives.

- Research and Development on matters of importance pertaining to agriculture, agricultural operations and rural development including the provision of training and research facilities.
- Consultancy services related to Agriculture & Rural Development through subsidiary (NABCONS).

- Provide Credit/Refinance for production credit and investment credit to eligible banks and financing institutions.
- Development functions undertaken through Farm Sector Promotion Fund (FSPF), Financial Inclusion Fund (FIF), Watershed Development Fund (WDF), Tribal Development Fund (TDF), Rural Infrastructure Development Fund (RIDF), etc.
- Supervisory functions in respect of Cooperative Banks and Regional Rural Banks.

Head Office Plot C-24, 'G' Block Bandra Kurla Complex, Bandra (East) Mumbai - 400 051

The Structural Shift from traditional farm sector to allied farm and non-farm sectors in Rural India focussing West Bengal

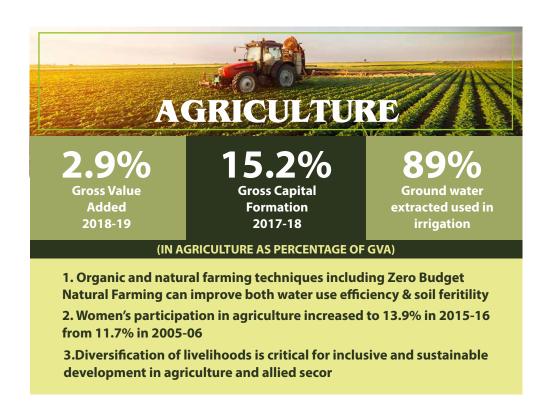


### **Rural economy of India**

India is the world's second largest agrarian economy accounting for 7.4% of total global agricultural output. It is also the world's 3rd largest producer of food. A bumper harvest of winter crops and higher production in livestock and fisheries sectors aided a 5.3% growth in agriculture GDP in the first quarter of 2018-19, up from 3% in the same period last year. Production of rice, wheat, coarse cereals and pulses registered growth rates of 15%, 1.2%, 15.6% and 17.3%, respectively, during the Rabi or winter season in the agricultural crop year of 2018-19. About 45% of the gross value added or GVA in the agriculture sector was contributed by livestock, forestry and fisheries, which registered a combined growth rate of 8.1% in the first quarter of 2018-19. Agriculture GDP grew at 3.4% in 2017-18, lower than 6.3% in the previous year.

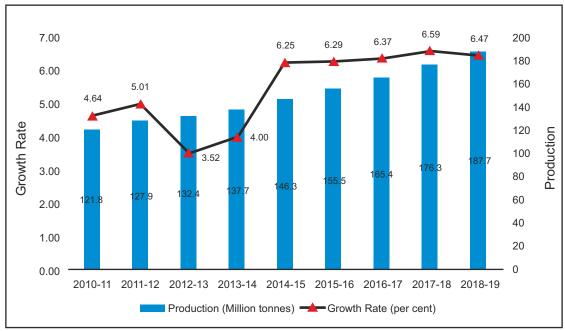
Rural transformation-an essential part of structural transformation-entails greater interaction along the rural-urban spaces, thereby promoting agricultural productivity and greater marketable surpluses. Over time, from predominance of farm sector, non-farm activities have gained importance. Alongside, with agriculture being commercialized, a large share of the country expected to be urban by 2050. Declining contribution of agriculture to the national income from 18.2% in 2014-15 to 16.5% in 2019-20, reflecting the development process and the structural transformation taking place in the economy. This further has given rise to growth of agricultural allied sectors, non-farm activities and even self-employment opportunities and rural tourism.





As part of allied sectors-Animal Husbandry, Dairying and Fisheries activities, along with agriculture, continue to be an integral part of human life. Livestock income has become an important secondary source of income for millions of rural families and has assumed an important role in achieving the goal of doubling farmers' income. Livestock sector has grown at a compound annual growth rate of 7.9 per cent during last five years.

Milk Production and its growth rate is depicted below:

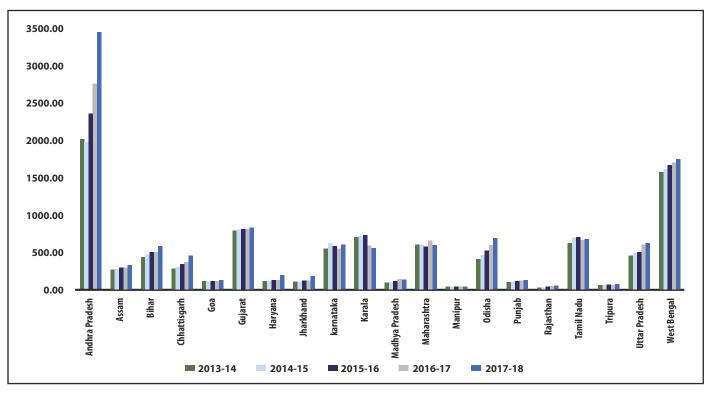


Source: Department of Animal Husbandry & Dairying (DAHD)

India continues to be the largest producer of milk in the world. Milk production in the country was 187.7 million tonnes in 2018-19 and registered a growth rate of 6.5 per cent over the previous year. Egg production in the country, which was 95217 million numbers in 2017-18, increased to 103318 million numbers in 2018-19.

Fisheries, another important source of food, nutrition, employment and income in India. The sector provides livelihood to about 16 million fishers and fish farmers at the primary level and almost twice the number along the value chain. The sector has been showing a steady growth in the total GVA and accounts for 6.58 per cent of GDP from agriculture, forestry and fishing. The fish production in India has registered an average annual growth rate of more than 7 per cent in the recent years. The sector has been one of the major contributors of foreign exchange earnings with India being one of the leading seafood exporting nations in the world. The total fish production in the country stood at 13.42 million metric tonnes (provisional) during 2018-19. Of this, the marine fisheries contributed 3.71 million metric tonnes and the inland fisheries contributed 9.71 million metric tonnes.

Fish Production over the last five years for Major Producing States (in '000 Tonnes) is depicted below. West Bengal is the second highest in fish production after Andhra Pradesh.



Source: DoF

With this natural process of development in shifting activities to non-farm in rural India, it is crucial to take note of the thrust areas which have emerged as newer sources of income, employment, alleviating poverty and thus creating sustainable living.





## **Rural India-Focusing on Non-farm Activities**

The Rural Non-Farm Sector (RNFS) encompasses all non-agriculture activities: mining and quarrying, household and non-household manufacturing, processing, weaving, artisans, craftsmen, etc.As per the tenth agricultural census, the average size of agriculture landholding declined to 1.08 hectare in 2015-16 from 1.15 hectare in 2010-11. This explains the rise of employment in non-farm sector. It is observed that 64% of rural employment is in the agriculture sector, while the share of agriculture in rural output is 39%. Hence, reducing the dependence of rural masses on agriculture as a source of income will help improve the overall income of the rural population.

Another identified means of rural livelihood generation and sustainable living is through Self Help Groups and Self Employment. The National Bank for Agriculture and Rural Development's (NABARD) Development Policy Department defines Self Help Group (SHG) as-"Voluntary organization of people operating within a frame work of rules and regulations for common economic and social objectives with an approach of participatory decision-making and sharing of benefits in an equitable manner".

SHGs may be registered or unregistered groups of micro entrepreneurs, preferably having homogenous social and economic background, who choose to come together to mutually support each other and find ways to improve their living conditions.



### **Challenges in Rural Non-Farm Sectors**

- Infrastructure: The most significant bottleneck is the quantity, quality and reliable of infrastructure.
- Regulatory restriction on small sectors:
  - In the initial stages, capital investment restrictions were imposed to protect the small-scale sector, from predation by large industry.
  - Reservation of products for the sector was initiated to create a domestic market and quantities restrictions imposed to protect them from competition from imports.
  - Capital investment limits have discouraged economies of scale, and concessions offered to small industry have created adverse incentives against re-investment. Reservation of products for the small-scale sector has gradually reduced in significance.
  - The decision of the government to put all the reserved items in the open general license category from April 2005 meant free import of such items at the prevailing tariff rate.
  - With the latter slated to come down over time to around 20 per cent as per the WTO norms, this will effectively signal the end of protection for the small-scale industry.
- Education and Awareness: High levels of illiteracy in rural India have hampered the growth of the rural non-farm sector.
- Migration of skilled laborers from rural to urban regions also creates shortfall of workforce in the rural small-scale industries.





## **Government initiatives supporting non-farm activities**

- The Mahatma Gandhi National Rural Employment Guarantee Act (MGNREGA), 2005: It provides one hundred days of guaranteed wage employment in every financial year to every household whose adult members volunteer to do unskilled manual work.
- Deendayal Upadhay Grameen Kaushal Yojana: It is implemented by the Ministry of Rural
  Development to drive the national agenda for inclusive growth, by developing skills and
  productive capacity of the rural youth from poor families. It funds training projects benchmarked
  to global standards, with an emphasis on placement, retention, career progression and foreign
  placement.
- DeenDayalAntyodayaYaojana-NRLM: It seeks to seeks to alleviate rural poverty through building sustainable community institutions of the poor.
- Aajeevika Grameen Express Yojana (AGEY): It is related to operating road transport service in backward areas by the SHGs which provide an additional avenue of livelihood for SHGs.
- Pradhan Mantri Mudra Yojana (PMMY): Under this scheme collateral free loans are provided by Banks, Non-Banking Financial Companies (NBFCs) and Micro Finance Institutions (MFIs) to small/micro business enterprises in the non-agricultural sector to individuals to enable them to set up or expand their business activities.



### **SHGs and Ses**

Currently there are 57,42,515 registered Self-Help Groups in India of which 86,974 have less than 5 members in their groups. In West Bengal there are 7,89,731 registered SHGs of which, 19,733 have less than 5 members in the groups. Typically, a SHG consists of 5-20 members. However, there are a few SHGs that have less than 5 members. SHGs are usually formed by NGOs and other agencies, such as microfinance companies, and financial support is provided by banks. In certain cases, banks take the lead towards formation of SHGs and also provide required financial support.





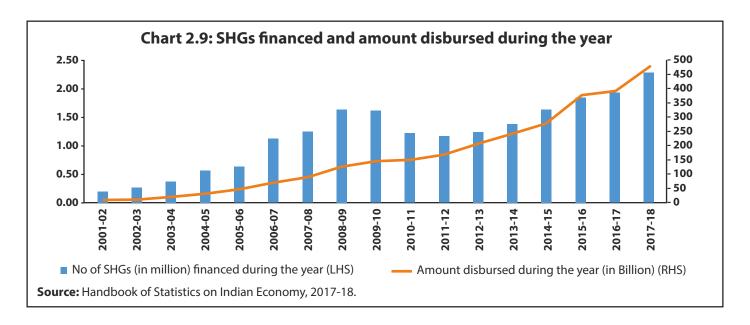


## **Major roles of SHGs**

- SHGs facilitate members to become self-reliant and self-dependent,
- SHGs aid the economically weak and marginalized people, especially women, realize their entrepreneurial and business management skills through training and access to capital,
- Provides collateral free loan with terms decided by the group at market driven rates,
- SHGs help reduce vulnerability of the poor during times of crisis (sickness, death etc) and promote economic self-reliance and SHGs also facilitate community coherence

#### Specific to SHGs, the Central Government has support initiatives such as:

 Multiple programs facilitate bank linkages for SHGs. The Self-Help Group - Bank Linkage Programme (SHG-BLP) is a key program that has evolved to be a cost-effective mechanism for providing financial services to the marginalized people. This is now the world's largest microfinance programme (in terms of client base and outreach) that link SHGs to formal banking institutions



• The SHGs that follow the Panchsutras of the DAY NRLM, viz., conduct regular group meetings, practice regular savings within the group, regular internal lending based on the demand of members, timely repayment of loan and maintenance of proper books of accounts are considered to be good SHGs and over years have proved themselves to be good customers of Banks.

Thus, the SHGs play a key role towards livelihood generationand thereby facilitates eradication of rural as well as urban poverty. One of the major reasons for rural poverty in our country is low access to credit and financial services. The SHGs enable poverty alleviation by providing financial support to the members through micro credit.



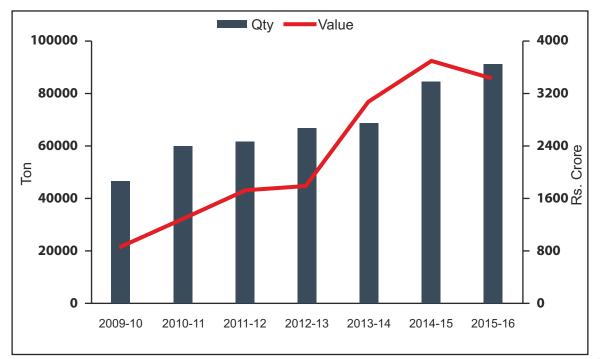


## Allied Farm and Non-Farm Sectors of West Bengal

West Bengal is a predominantly agrarian state withagriculture contributing 18.8% to the state's GSDP in2014-15.As the rural economy of West Bengal is very vibrant comprising of 2.7 percent of India's geographical area but supporting nearly 8 percent of its population, ithas resulted in high population density and a low average landholding size (0.77 Ha per household). Among an estimated 71.23 lakh rural households, 96 percent are small and marginal farmers. Increasing population pressure with a low percapital and holding base has resulted in diversification of earning activities outside the farm sector.

Allied sectors such as animal husbandry, fisheries, food process and horticulture and SHGs and SEs have been growing rapidly. The significance of the livestock sector in the economy of our State can be attributed from its contribution of 4.41% to the total SDP and 18.6% of the agricultural SDP. It is pertinent to highlight that employment opportunities in traditional agriculture sector are shrinking rapidly and there is virtually no scope for employment of rural unskilled youths in capital intensive industrial units. On the other hand, demands for milk, meat, egg & other livestock related products are growing exponentially due to population explosion, high GDP growth, growing urbanization and change in the food habits of the middle & upper strata of the society. Animal Husbandry and Dairy sectors therefore have the seminal potential to open up new vistas for large scale employment generation.

Similarly, West Bengal is endowed with fishery resources, water bodies and most congenial aqua climate for fish farming making the fisheries sector one of the crucial industries of the State. 40% of water bodies (brackish waters) in West Bengal are used for cultivation of shrimps majorly Vannemei type of shrimps. The annual estimated fish production in the State in 2015-16 was at 16.71 lakh ton as compared to 14.72 lakh ton during 2011-12 (registering a growth of 13.5%). Shrimp production in 2015-16 has been 1.18 lakh ton compared to 1.06 lakh ton in 2011-12. West Bengal contributes around 21-23% to India's fish production.



(Source: Department of Fisheries, Government of WB)

Agro and food processing industries form a very important part of the state's economy. The West Bengal government is setting up a number of policies and plans to focus on the selected areas like vegetables, fruits, fisheries, rice, poultry, dairy and floriculture.entrepreneurship for processing of fruits, vegetables & horticulture items etc. The State Govt. is encouraging the farmers for mechanization through the use of modern agriculture implements and machines form timely farm operation and reduction in the cost of production.

In the state, the main processed products in the Fruits and vegetables category are jams, jellies, pickles, sauce, canned sliced fruits and squash. Agro Food parks are being developed in the state with the intention of providing support to small & medium entrepreneurs by assisting them financially in setting up capital intensive facilities like cold storages, warehouses, quality control labs, effluent treatment plants etc.

Also, as an alternative means of livelihood generation, SHGs and SEs have flourished in West Bengal. Various Departments under the Government of West Bengal have formulated schemes and policies to enable livelihood generation, facilitate Self-Employment (SE) and support activities of SHGs. The support includes providing skill building trainings to SHGs and Ses.

The Department of SHG & SE, Government of West Bengal also provides multiple platforms through which SHGs & SEs can market their products. The Department organizes district level as well as state level fairs and exhibitions for SHGs and SEs, such as Sobola Mela and also facilitates participation of SHGs & SEs in the annual India International Trade Fair and exhibitions. Other Departments under the Government of West Bengal also organize fairs that allow SHGs and SEs to market and sale their products.

The SHGs & SEs produce several handloom and handicraft products, artifacts, cane and bamboo products, metallic products, imitation ornaments, incense sticks, handmade paper bags and others. They are also engaged in floriculture, organic farming, embroidery works (such as Zari and Zardouzi works), kantha stitch works, terracotta works, dokra art and several others.

However, the SHGs & SEs often experience challenges in terms of marketing their products, competing with organized enterprises (MSMEs and large industries) and contending with popular brands. In this respect as well, the Government has taken initiatives to promote products and help market them such as Karmatirtha is a flagship programme of the West Bengal Government. Training-cum-Marketing Complexes are being set up in districts and sub-divisional headquarters to facilitate training of SHGs for Skill Development and marketing of their products and SHGs receive skill development support to market their products from the Government under the scheme. Also, the West Bengal Swarojgar Corporation Limited (WBSCL) has opened two marketing outlets at Bhawanipur, Kolkata & Purulia District Magistrate Office. One Common Facility Centre at Diamond Harbour, South 24 Parganas has also been set up, where SHGs are able to process, produce & sell different products under one umbrella.



## **Conclusion and Policy Suggestions**

Coupled with the Government initiatives, organizations such as NABARD too play an eminent role in shaping the rural economy today. Policy interventions by the Centre and State Governments mostly remain sub utilised creating institutional challenges. The most important issue however is to channelize the assistance schemes to the farmers' doorstep through appropriate institutional arrangements. In such context therefore, often collaboration with suitable partners could help reap better results.

#### For instance,

- Small and efficient Farmers' Groups (FG) comprising of 10-15 farmers are to be promoted similar to women's Self-Help Groups in each Gram Panchayet area. Such FGs should be provided with funds in larger quantity and with longer repayment period compared to women SHGs.
- For effective delivery of the various ongoing assistance and farmers' welfare schemes, experienced Non-Governmental Organizations and/or specialized professional agencies are to be engaged purely as facilitators for helping the lowly educated farmers in availing various schemes' benefits.
- West Bengal is characterised by extensive cultivation of vegetables, most of which are presently not covered under PMFBY. Thus, PMFBY should have much wider coverage in crops across different seasons in States and for West Bengal, effects of Bangla Fasal Bima Yojana (Bengal pulled out of PMFBY in 2019) is yet to be seen compared to the present provisions PMFBY.

Farmers Enrolled under Pradhan Mantri Fasal Bima Yojna during 2016-17 & 2017-18							
		2016-17			2017-18		
SI. No.	State / UT	Kharif 2016	Rabi 2016-17	Total	Kharif 2017	Rabi 2017-18	Total
1	A & N Island		324	324	364	364	364
2	Andhra Pradesh	1,616,537	156,875	1,775,412	1,597,435	247,937	1,845,372
3	Assam	51749	8516	60265	51550	5320	56870
4	Bihar	1485432	1228806	2714238	1159543	1099807	2299350
5	Chandigarh	1399189	149950	1549139	1303808	170410	1474218
6	Goa	744	13	757	537	1	538
7	Gujarat	1842386	123753	1975139	1450610	271219	1721829
8	Haryana	738856	597172	1366028	539316	714261	1353577
9	Himachal Pradesh	134616	245309	379925	125468	256547	382015
10	Jambu & Kashmr				85619	66524	152143
11	Jharkhand	828412	50927	879339	1149786	49067	1198853
12	Karnataka	1356875	1360792	2737667	1581497	27810	1609307
13	Kerala	31531	45874	77405	28364	27789	56153
14	Madhya Pradesh	4071974	3109268	7181242	3584684	3444111	7028795
15	Maharastra	10997398	1008532	12005930	8768211	1364466	10132677
16	Manipur	8366		8366		9109	9109
17	Meghalaya	63	26	89	2945		2945
18	Odisha	1766541	53695	1820236	1827839	63487	1891326
19	Puducherry		8537	8537			
20	Rajasthan	6231514	2938246	9169760	5417614	3174428	8592042
21	Sikkim		574	574	793	664	1457
22	Tamil Nadu	15873	1395353	1411226	146220	1345770	1491990
23	Telangana	706876	264467	973343	819390	191495	1010885
24	Tripura	1881	10879	12760	2320	9354	11674
25	Uttar Pradesh	3739273	3103829	6843102	2499944	2821612	5321756
26	Uttarakhand	175243	86328	261571	142226	80345	222571
27	West Bengal	3053408	1097871	4133279	2350336	1661177	3961513
	Grand Total	40259737	17056916	57315653	34776055	17053274	51829329



- The assistance schemes for livestock (free distribution of livestock and fodder) needs to be more concentrated towards the Lateritic zone as the households in this zone have a better ongoing practice in livestock maintenance and related activities.
- Krishi Vigyan Kendras (KVK) in each district need to be funded to set up their own extension units in each block of the district and scale up their successful demonstration projects and create a larger pool of local progressive farmers.
- Farm insurance scheme- National Crop Insurance Programme (NCIP) / Rashtriya Fasal Bima Karya kram (RFBK):

Based on our research we identified certain areas, addressing which could help achieve greater heights in agriculture as well as allied sectors such as animal husbandry, food processing, dairying and fisheries to provide an assured secondary source of employment and income especially for the small and marginal farmers.

- Encourage alternative farming and diversification of agriculture- Growing dependence on potato cultivation and inadequate (55%) storage facilities for the same is diverting attention towards opting production of other items like pulses and lowering reliance on potato. Also, 90% of the potato grown are of table variety. There is a need to allow diverse varieties of potato production. This would lower risk of wastage of potato and generate revenues from another shifting crop production as well.
- Increase farmer income- Facilitate better credit facility and improve infrastructure including transport, cold storage facilities, irrigation, etc. Around 95% farming households are formed by small, marginal and sharecropper farmers. They lack financial support to adopt enhanced farming techniques and market their products.
- **Post-harvest management-** One of the biggest challenges that lies with perishable agricultural items is that of wastage and crop loss. This is prevented with the help of suitable post-harvest management techniques which provides enough storage, curing, drying and infrastructural facilities. Suggesting proper measures of post-harvest operations and cold chain infrastructure to ensure minimum loss of fruits and vegetables would be the focus in this section.
- Enhanced promotion of agri business- With increasing pressure on farmers and agri business to be more profitable and competitive. This requires better management, decision-making, improving the efficiency of resource use, and strong marketing. In order to enable this, specialised agribusinesses such as extension and advisory services, consulting and input services, marketing and trade organisations, and those bringing the benefits of the latest information and communication technology to agriculture and the rural economy is required.
- **Exportability of agricultural items-** Given the inherent conducive natural soil, climate and terrain, the production is of superior export quality and in surplus quantities. This provides ample scope to explore the overseas market for exporting items. By identifying suitable markets for such commodities expansion in exports could be further facilitated.





Also, an inclusive approach to provision for agricultural credit has to be undertaken to address the issue of skewness in its regional distribution. While Government measures are in operation aimed at improving productivity and its marketing, efforts of farmers need to be supplemented with better coverage of direct income/investment support. The West Bengal Government has undertaken an effective measure in which payment for government procurement of rice is being directly made to the farmers' bank accounts. Similar steps are to be further initiated and implemented to create an efficient and smooth ecosystem in terms of income and institutional support reforms to provide healthy living.

Thus, in line with India's vision of inclusive growth, economic growth is necessary for substantial poverty reduction and for the growth to be sustainable in the long run, it must be broad based across sectors and inclusive of large part of a country's labour force. As a key element of inclusive growth, agricultural development is essentially eliminating the macro problems of low agriculture growth, low quality employment growth, low human development, rural-urban divides, gender and socialite qualities, and regional disparities from a nation. Hence, as inclusive growth considers the pioneer as the Government, policy actions and structural reforms in this sector is broad based yet critical.

In today's scenario, amidst the challenging global happenings we pause to look at the domestic prevalent factors for a sector which serves as the building block of our nation and State feeding 70% of rural population and 50% of urban population with primary source of livelihood for 58% of India's population.



# With Best Compliments,





## With Best Compliments,





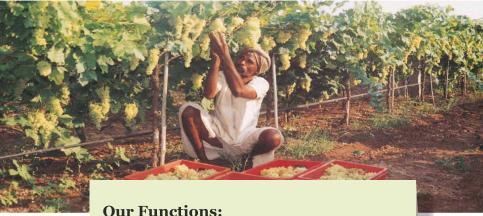


## National Bank for Agriculture and Rural Development









Our Mission: Promotion of sustainable and equitable agriculture and rural prosperity through effective credit support, related services, institution development and other innovative initiatives.

- Research and Development on matters of importance pertaining to agriculture, agricultural operations and rural development including the provision of training and research facilities.
- Consultancy services related to Agriculture & Rural Development through subsidiary (NABCONS).

- Provide Credit/Refinance for production credit and investment credit to eligible banks and financing institutions.
- Development functions undertaken through Farm Sector Promotion Fund (FSPF), Financial Inclusion Fund (FIF), Watershed Development Fund (WDF), Tribal Development Fund (TDF), Rural Infrastructure Development Fund (RIDF), etc.
- Supervisory functions in respect of Cooperative Banks and Regional Rural Banks.

Head Office Plot C-24, 'G' Block Bandra Kurla Complex, Bandra (East) Mumbai - 400 051