# Freedom of Power Generation

## Solar technology for self generation







## An introduction - Chemtrols Group

## Chemtrols Group: A Snapshot



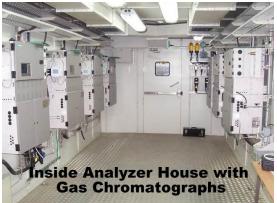
Founded	1975
The Group	7 Companies with interests in Process Analytics, Instrumentation & Automation , Utility Management Systems, Clean-tech & Solar
Highlights	Strategic Partnerships with companies across the globe 3 manufacturing collaborations 11 Offices in India & 1 in the Middle East Leading Analytical System Integrator in India Diversified Business Lines
Manufacturing Facility	State-of-the-Art manufacturing facilities in Mumbai, Goa and Dubai.
Presence	Pan India & Distributors in the Middle East
Workforce	800+ across locations
Quality Standards	ISO 9001 – 2008; ASME U, PP, R –Stamp, PED, CE, ATEX

## **Chemtrols Group: Offering**



# Analyzer Shelter with Dual HVAC





# Air Quality & Emission Monitoring





#### Flow Metering & Automation





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## **Chemtrols Group: Offering**



#### Instrumentation

DeSuperheater

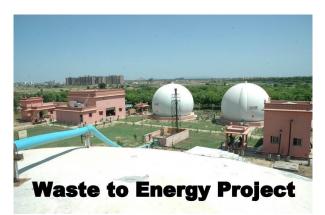
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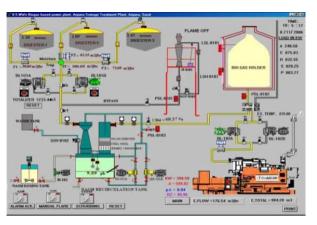
#### Utility Management Systems

# Remote Terminal Unit



## Waste-to-Energy





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## **Chemtrols Solar**

## About Chemtrols Solar



- » Incorporated in August 2010. Part of the 45 years old, INR 500Cr, Chemtrols Group of Companies.
- » Provides turnkey EPC & O&M services for Ground Mounted and Rooftop Solar PV Power Plants.
- » Successfully commissioned projects of capacity ranging from 1KWp to 20MWp in 13 states pan India till date.
- Projects commissioned on Offshore Platforms, GAIL gas pipelines, Telemetry, Educational Institutions, Commercial, Industrial & Residential Rooftops, and Ground mounted locations.
- » Member of the Governing Council of the National Centre of Photovoltaic Research & Education at IIT Mumbai

## **About Chemtrols Solar**



- » Chemtrols Solar has commissioned 58 MWp Ground Mount & 22 MWp rooftop Solar PV Projects in many states across India & catered to more than 500 customers in past 7 years of operations. These projects include:
- » India's first MW Scale PV-Diesel Hybrid Plant that won the InterSolar Award 2013
- » A 20 MW Ground Mounted Solar Plant in Tamilnadu
- » Largest Rooftop Solar PV Plants of 5.85 MW for a single group of Companies
- » First MW Scale Solar Plant in UP with Net metering
- » First Net metering project in Mumbai, MH.
- » Net Metering for VVIP Type of Industrial Customer in Taloja, MH.
- » Chemtrols Solar has won the National Excellence Award 2016 from Ministry of New & Renewable Energy, Govt. of India, for Rooftop Solar Power Projects in the Channel Partner / EPC Contractor Category.
- » Projects executed by Chemtrols Solar focus on timely completion with customer satisfaction with no compromise on quality, health and safety.



## **Concepts & Options**

## Why Plan for Solar Rooftops



- » Why Should Corporates Plan for a Solar PV Power ?
  - Cost of energy generation by PV is lesser than what you pay to discom.
  - Energy from a Solar Rooftop can meet a good part of the daytime energy requirement
  - Predictable cost of energy for 25 years
  - Accelerated Depreciation Benefit @40%
  - Almost zero maintenance
  - No 'fuel' to be arranged
  - Utilise 'non-productive' roof in case of rooftop installations

**Government Incentives and Support** 



#### » From the Central Government

Accelerated Depreciation Benefit @40%

#### » From the State Government

- Most states have a Net metering Policy that allows export to grid, whatever energy is not captively consumed.
- Open Access allowed by most states, although the open access charges differ from state to state.

## **Financing Options**



## » CAPEX

 For Corporates who have their own internal resources or can raise debt, to invest in their own Solar Rooftop.

### » OPEX

For Corporates who are unable to raise debt, but are willing to pay for the energy generated by the Solar Rooftop. In this case, they could offer their roof to an investor, who would own the plant and enter into a long term PPA with the roof owner.

#### » LEASING

The Leasing company owns the plant on the Corporate's roof and leases it for a mutually agreed terms, with lease rentals equivalent to the energy generated by the plant at an agreed tariff. Depreciation claimed by the Leasing company and part benefit is passed on to the Corporate.

## Design Options for Solar - 1



- » Grid Connected that synchronizes with the Utility Grid for Captive Consumption
  - For end users who have reliable grid power and do not rely on DG sets



## Design Options for Solar - 2

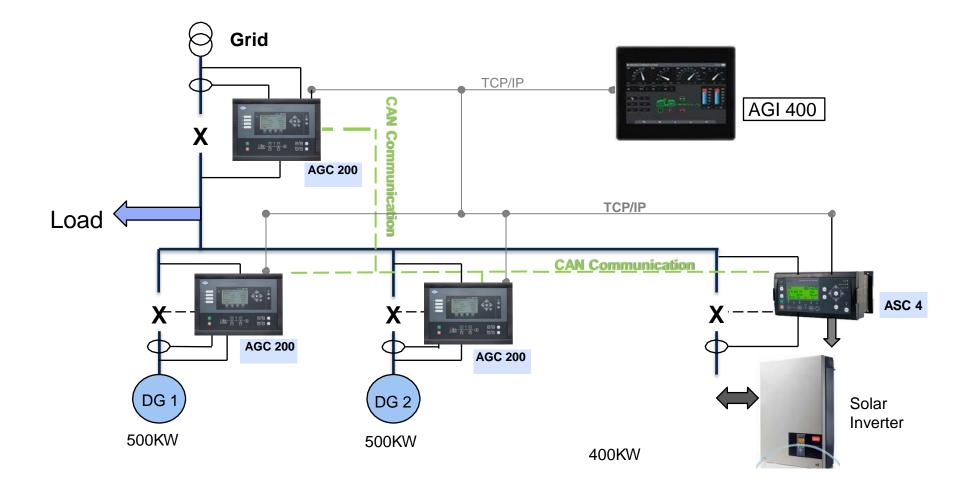


- » PV-Diesel Hybrid that synchronises with the Grid and the DG set when the grid is not available.
  - For end users with day time power outages and who rely on DG Sets.



## PV-Diesel Hybrid System – Details





8/28/2018

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## Design Options for Solar - 3



- » Grid-Connected with net-metering
  - Ideal for end-users who have larger roofs or Land banks within the premises but less consumption or have weekly offs when energy cannot be consumed.

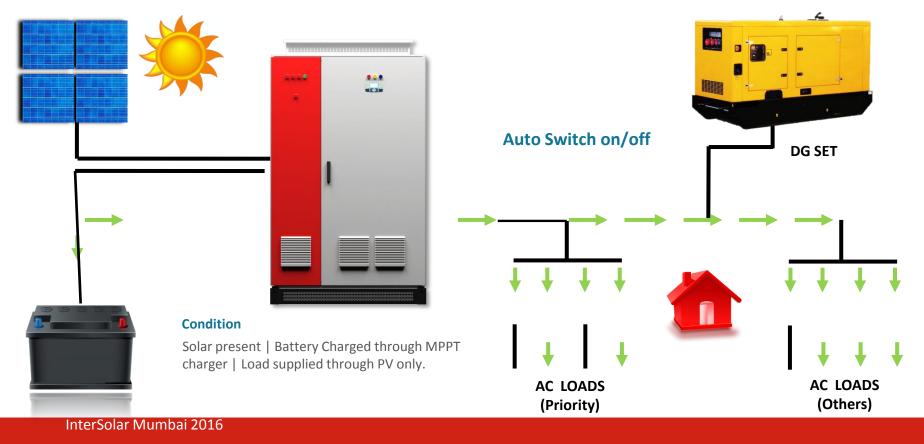


First Net-Metering project in UP over an Industrial roof in Moradabad, commissioned in March 2016

## **Design Options - 4**



- » Grid Connected / Off-grid with Storage
  - For energising loads after sunset and minimise use of DG sets. Rooftop plant generates more than the consumption in daytime.



## Few Reference Projects by Chemtrols Solar **Ground Mount**









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#### Few Reference Projects by Chemtrols Solar Ground Mount & Rooftop







## Few Reference Projects by Chemtrols Solar Rooftop









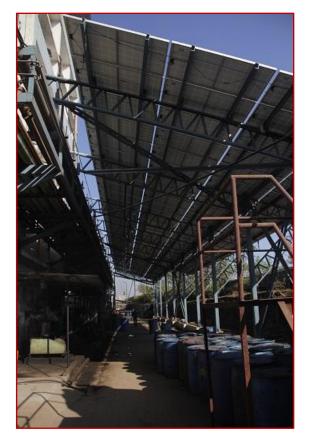




## Few Reference Projects by Chemtrols Solar Super Structure











## **Our Preferred Partners (Modules)**





# Trinasolar ZNSHINESOLAR

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» String Inverter



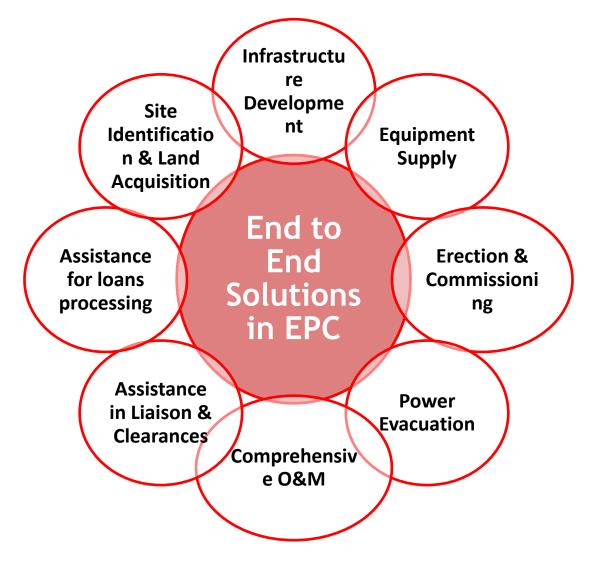
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## WHY CHEMTROLS SOLAR?

## **Complete Turnkey Services**





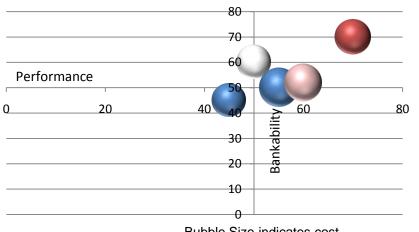
## **Our Scientific approach**

## Shadow Analysis using simulations

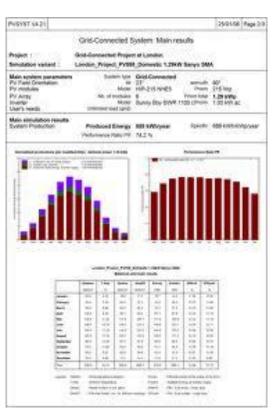


#### **Schematic & SLD** 99 MV 100 曲 μ, 1. Solar panels h 2. DC Junction boxes 3. LV DC protection 曲 曲 Œ 山 4. DC/AC inverter 協 5. LV AC protection > 6. Metering systems 7. LV/MV substation 8. Security systems (CCTV) 9. Supervision systems 山 1 Ŵ λh 10. MV/MV substation 品 曲 曲 벖

#### **Systematic Vendor Evaluation**



Solar



Analysis through PV Syst & PV Sol Software

Bubble Size indicates cost

## Our Systematic Execution Processes





## **Our Specialized & Experienced Team**



Design & Engineering

**Project Management** 

**Commercial & Procurement** 

Quality Assurance & Safety

Field Engineering



## It is therefore the right time now to make your Solar Power Plant

## THANK YOU FOR YOUR ATTENTION

- Contact -