



*from the desk of the*  
**PRESIDENT**



8th March, 2017

Dear Member,

FY 2016-17 is nearing its closure and hence this edition of the Newsletter is a time to reflect on the Fiscal Budgets – being presented by both The Union and The State Governments during the past month.

The budget this year came at a challenging time for the Indian economy. The tailwinds which supported the economy over the past few years, such as low oil and commodity prices, are gradually turning into headwinds now, even as legacy issues such as the pile of bad debt continue to delay a broad-based investment revival. And to top it all, the shock of demonetisation seems to have hit aggregate demand and consumer sentiment, necessitating palliatives. The Hon'ble Finance Minister was therefore presented with the daunting challenge of aiding a recovery in new investments, growth, and jobs, without compromising macro-economic stability at a time of growing global uncertainties.

The single biggest takeaway from the Budget is that it is unlikely to hinder the recovery of the Indian economy. Based on a 10 point theme, the Budget focused on fiscal discipline and consolidation by pegging a fiscal deficit target of 3.2% as against the current 3.5% and Revenue Deficit targets of 2.1% for FY 17-18 and 1.9 % for FY 18-19 against a 2% target in FRBM. The fiscal math behind the budget projections are

slightly optimistic but not over the top, making it an expected exercise in moderation.

Correspondingly, The State Budget 2017-18 was a welfare oriented exercise in the aftermath of demonetisation. West Bengal Finance Minister Dr. Amit Mitra in his 2017-18 estimates, targeted to collect revenue of Rs 55,786.74 crore against the revised FY17 estimates of Rs 48,926.69 crore and projected the growth rate of the State's economy at 9.2 per cent. The plan outlay for the year has been proposed at Rs 64,733 crore and the Government proposed to continue all the social sector schemes for the year.

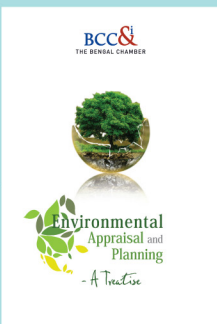
The Chamber, as the newsletter will inform, has had an eventful and diverse past month and a half, ranging from Business Delegation to Bangladesh to Mega events like Metals, Annual Manufacturing Conclave, Bengal Fashion Expo, The Kolkata Regional Dialogue leading up to the World Sustainable Development Summit 2018 along with hosting world-renowned installation artist and sculptor, Mr. Gerry Judah. I take this opportunity to seek your encouragement and support for a flourishing and effervescent fiscal ahead.

Sd/-  
**Sutanu Ghosh**  
President

**NEWS FLASH**

On 28th February 2017, the Chamber's publication on, "Environmental Appraisal and Planning – A Treatise" was released by Shri Basudeb Banerjee, Chief Secretary to the Government of West Bengal.

The focus of the Chamber in this publication has been to create a handbook on environmental appraisal, planning and clearance for those who are engaged in various industrial projects in India.



L-R: Mr. Deb A Mukherjee, Chairman, Energy and Environment and Emerging Areas Committees, The Bengal Chamber; Shri Arnab Roy, IAS, Principal Secretary, Environment, Government of West Bengal; Mr. Sutanu Ghosh, President, The Bengal Chamber; Shri Basudeb Banerjee, IAS, Chief Secretary, Government of West Bengal; Dr. Ajay Mathur, Director General, TERI and Mr. Nazeeb Arif, Executive Vice President - Corporate Communications, ITC Limited

## NEWS FLASH

### **SENSITIZATION WORKSHOP ON EXPERIENTIAL LEARNING, ENTREPRENEURSHIP AND NEEDS OF AGRO-INDUSTRY, 28th February, 2017 – 1st March, 2017, SWAMI VIVEKANANDA AUDITORIUM, UTTAR BANGA KRISHI VISWAVIDYALAYA**

The UTTAR BANGA KRISHI VISWAVIDYALAYA in association with The Bengal Chamber of Commerce & Industry organized a Workshop on “experiential learning, entrepreneurship and needs of agro-industry” on 28th February, 2017 and 1st March, 2017 at Uttar Banga Krishi Viswavidyalaya.

The programme was conceptualized for motivating and capacity building of the Post-Graduate students of the University towards entrepreneurship development through experimental learning. The principle objective of this workshop was to share best practices and promote new ideas amongst the future stakeholder of the agriculture fraternity.



Dr. Ajay Kar during his interaction with the students

Mr. Satyabrata Mukherjee – Chairperson, Agriculture & Rural Development Committee and Dr. Ajay Kumar Kar – Member, Agriculture & Rural Development Committee were present at this workshop. On this occasion, The Bengal Chamber presented the students copies of Dr. A P J Abdul Kalam’s, “Wings of Fire”.

## MEMBER’S NEWS CORNER

Welcome to the Bengal Chamber family! That’s what we would like to convey to Power Max (India) Private Limited whose application for membership was tabled and approved by the Managing Committee at its meeting on 25th January 2017.

## PROGRAMME

### **“Selling Successfully in Fiercely Competitive Markets”**

**25th January 2017  
Hotel Sonnet, Salt Lake, Kolkata**

The Bengal Chamber of Commerce and Industry organized a management development programme on “Selling Successfully in Fiercely Competitive Markets” on 25th January 2017 at Hotel Sonnet, Salt Lake, Kolkata.

The programme was meant for managers and executives at middle and senior levels of the organization and from various functional areas who are involved in (or provide support to) development of business level strategies, formulating and implementing marketing and sales strategies, and strategic analysis of markets and their re-segmentation. The objective was to expose them to the concepts, tools, and live examples from leading organizations.

The programme was designed by Prof Ranjan Das, Professor of Strategy, Innovation, Entrepreneurship and Leadership, The Strategy Academy and formerly from IIM Calcutta who was also the sole faculty of the programme. Participants included Senior Level Managers and Executives from ICRA Online Limited, Jubilant Foodworks Ltd, Bajaj Industries Ltd, Team Taurus, Phillips Carbon Black Ltd, Tega Industries Ltd,

SGS India Private Limited and Prerana Engineers & Consultants Pvt Ltd.

Key topics of the programme which were explained by Prof. Ranjan Das were:

- I. Changing world of business and understanding the characteristics of fiercely competitive markets
- II. Analyzing Customers, customer value propositions and why Customers do not buy our products
- III. Analyzing Competition and their game plan
- IV. Selling to direct customers, institutions and channel partners: Addressing their concerns and expectations
- V. Special topics:
  - Demand innovation for growing sales
  - Provocative selling
  - Competing against low cost rivals
  - Selling during depressed market conditions

25th January 2017  
Hotel Sonnet, Salt Lake, Kolkata

## “Selling Successfully in Fiercely Competitive Markets”

### VI. Personal Skills essential for achieving success in selling

- Understanding self and others for establishing socially comfortable relationships with customers
- Negotiation and conflict resolution
- Inter-departmental communication, coordination and influencing support services to deliver along the lines customers want
- Result orientation
- Time management
- Essence of personal selling and psyche of a successful sales person

This program on **Selling Successfully in Fiercely Competitive Markets** provided a perspective on strategic challenges faced while doing business in highly competitive markets, caused primarily due to excess capacity and frequent recessions, and facilitated discussion amongst participants on the options available at firm level to achieve competitive success even when the overall economy and sentiments in general are subdued.



Welcome Address by Mr. Rahul Bose, L & K Leader, GBS, India, South Asia, IBM India Limited



Session in progress with Prof. Ranjan Das, Professor of Strategy, Innovation, Entrepreneurship and Leadership, The Strategy Academy



Participants attending the session

25th January 2017  
BD Block Auditorium, Salt Lake, Kolkata

## Workshop in Safe Use of Pesticides

The Bengal Chamber of Commerce & Industry in association with Hindustan Insecticides Limited (HIL) and Mission for Integrated Development of Horticulture (MIDH) organized the Workshop to bring about awareness on the safe use of pesticides amongst farmers.

The Workshop was attended by around 200 farmers from different districts of West Bengal.

The Inaugural Session of this Workshop was graced by Shri Arup Roy, Hon'ble Minister-in-Charge, Department of Cooperation, Government of West Bengal; Mr. R.K.Mondal, Deputy General Manager - Agricultural Processed Food Export Development Authority (APEDA); Dr. Sain Dass, Scientist & Advisor – Hindustan Insecticides Limited; Mr. Ajeet Verma, Manager- Seed Production, Hindustan Insecticides Limited; Dr. Pranab Chatterjee – Former Professor, Bidhan Chandra Krishi Viswavidyalaya; Mr. Satyabrata Mukherjee, Chairperson – Agriculture & Rural

Development Committee, The Bengal Chamber and Dr. S. N. Khara, Deputy Director, Department of Horticulture, Government of West Bengal.

On this occasion, Shri Arup Roy, Hon'ble Minister-in-Charge, Department of Cooperation asked farmers to purchase pesticides & bio-pesticides from registered dealers having valid license. During his speech, Shri Roy also mentioned that the farmers who work with pesticides should receive proper training for their safe use.

At the Technical Session of this Workshop, Mr. Jayanta Chakraborty, Sr. General Manager-East, Indofil Industries Limited; Dr. Suhrid Ranjan Barik, Scientist, Crop Protection R&D – Dow AgroSciences and Dr. Ajoy Kar, Former Head – Agro Division, Hindustan Unilever Limited interacted with the farmers and clarified their doubts regarding the use of pesticides.

## PROGRAMME

### Workshop in Safe Use of Pesticides

25th January 2017  
BD Block Auditorium, Salt Lake, Kolkata

Mr. Satyabrata Mukherjee, (Chairperson-Agriculture & Rural Development Committee, The Bengal Chamber) formally thanked all the Speakers, Sponsors & Farmers at the successful conclusion of the Chamber's agriculture focused workshop.



Mr. Satyabrata Mukherjee, Chairperson, Agriculture & Rural Development Committee, BCC&I explaining the concept during the Inaugural Session. On the Dias (L to R): Dr. Pranab Chatterjee, Former Professor, Bidhan Chandra Krishi Viswavidyalaya; Mr. R.K.Mondal, Deputy General Manager - Agricultural Processed Food Export Development Authority (APEDA); Shri Arup Roy, Hon'ble Minister-in-Charge, Department of Cooperation, Government of West Bengal; Dr. Sain Dass, Scientist & Advisor – Hindustan Insecticides Limited; Mr. Ajeet Verma, Manager- Seed Production, Hindustan Insecticides Limited; Dr. S. N. Khara, Deputy Director, Department of Horticulture, Government of West Bengal



Address by Shri Arup Roy, Hon'ble Minister-in-Charge, Department of Cooperation, Government of West Bengal



Dr. Sain Dass, Scientist & Advisor – Hindustan Insecticides Limited presenting a memento to Shri Arup Roy, Hon'ble Minister



Shri Arup Roy, Hon'ble Minister-in-Charge, Department of Cooperation, Government of West Bengal interacting with Media



Section of Audience

### Union Budget 2017-18 Viewing Session

1st February 2017  
Chamber premises

The Bengal Chamber of Commerce and Industry organized the Union Budget 2017-18 Viewing Session on 1st February 2017 in the ITC Room of the Chamber. Mr. Sutanu Ghosh, President, The Bengal Chamber of Commerce & Industry & Managing Director, Ghosh, Bose & Associates Pvt. Ltd.; Mr. C. S. Ghosh, President Designate, The Bengal Chamber of Commerce and Industry & Managing Director & CEO, Bandhan Bank Ltd; Shri Sunil Mitra, Chairperson – Economic Affairs Committee, BCC&I & Former Revenue and Finance Secretary, Government of India; Mr. T.B. Chatterjee, Chairperson – Indirect Tax Committee, BCC&I and Chief

Corporate Officer, Legal and Corporate Affairs, DIC India Limited; Mr. S. Radhakrishnan, Past President; Dr. Abhijit Sen, Past President and Mr. P S Bhattacharyya, Former Chairman, Coal India Limited were present. Members from the Managing Committee, Direct Taxes Committee and Indirect Taxes Committees also attended the Session. The Budget Viewing Session was followed by an analysis of the budget and media interactions. The Chamber's reaction to the Budget was televised in the media and reported in the print media the next day.

1st February 2017  
Chamber premises

Union Budget 2017-18 Viewing Session



Viewing Session of the Union Budget 2017 – 18 in progress : (L-R) Mr. C. S. Ghosh, President Designate, The Bengal Chamber of Commerce and Industry & Managing Director & CEO, Bandhan Bank Ltd; Mr. Sutanu Ghosh, President, BCC&I & Managing Director, Ghosh, Bose & Associates Pvt. Ltd.; Mr. Subhodip Ghosh, Director General, BCC&I and Shri Sunil Mitra, Chairperson – Economic Affairs Committee, BCC&I & Former Revenue and Finance Secretary, Government of India



Viewing Session of the Union Budget 2017 – 18 in progress



Viewing Session of the Union Budget 2017 – 18 in progress



Media Interaction in progress



The President of the Chamber, Mr. Sutanu Ghosh responding to queries from the media

2nd February 2017  
Chamber premises

Union Budget 2017-18: An In-depth Analysis

The Bengal Chamber of Commerce and Industry and KPMG India organized the Post-Budget analysis session, 'Union Budget 2017-18: An In-depth Analysis' on 2nd February 2017 at the Chamber premises. The Welcome Address was given by Mr. Sutanu Ghosh, President, BCC&I.

The Welcome Address was followed by experts comments on implications of the Budget on Direct & Indirect Taxes respectively by the KPMG team of expert speakers - Mr. Rahul Mitra, Senior Tax Partner and National Head - Transfer Pricing & BEPS, KPMG in India; Mr. Aditya Hans, Partner – Tax & Regulatory, BSR & Co LLP and Mr. Rajarshi Dasgupta, Associate Director - Indirect Tax, KPMG in India.

The session on taxation was followed by a Panel Discussion on economic perspective of Budget 2017-18 with the

economists who addressed on the overall economic impact of the Budget. The Panel Discussion was chaired by Shri C S Ghosh, President Designate, BCC&I & Managing Director & CEO, Bandhan Bank Ltd. Other panelists were Prof Siddhartha Mitra, Professor and Coordinator, Centre for Advanced Studies, Department of Economics, Jadavpur University and Prof Abhirup Sarkar of Indian Statistical Institute. The Panel Discussion and the Session concluded with the deliberations by Shri C S Ghosh, President Designate, BCC&I & Managing Director & CEO, Bandhan Bank Ltd on industry perspectives.

The Post Budget Analysis Session was concluded with networking cocktails and dinner. The session was attended by more than 200 delegates.

**Union Budget 2017-18: An In-depth Analysis**

2nd February 2017  
Chamber premises



Welcome Address by Mr. Sutanu Ghosh, President, BCC&I & Managing Director, Ghosh, Bose & Associates Pvt. Ltd



Expert Comments on Direct Taxes: Mr. Rahul Mitra, Senior Tax Partner and National Head - Transfer Pricing & BEPS, KPMG in India



Expert Comments on Direct Taxes: Mr. Aditya Hans, Partner – Tax & Regulatory, BSR & Co LLP



Expert Comments on Indirect Taxes & GST: Mr. Rajarshi Dasgupta, Associate Director - Indirect Tax, KPMG in India



Panel Discussion (L-R): Prof Siddhartha Mitra, Professor and Coordinator, Centre for Advanced Studies, Department of Economics, Jadavpur University; Shri C S Ghosh, President Designate, BCC&I & Managing Director & CEO, Bandhan Bank Ltd; Prof Abhirup Sarkar, Professor, Indian Statistical Institute



Audience at "Union Budget 2017 -18: An In-depth Analysis"

**Self X Analysis (SXA) – The Revolutionary Approach to Talent Management**

8th February 2017  
Chamber premises

The Bengal Chamber of Commerce & Industry in association with Time International Management Enterprises Co. Ltd, Bangkok organized an interactive session on "Self X Analysis (SXA) – The Revolutionary Approach to Talent Management" on 8th February 2017 at ITC Room, The Chamber Premises. The session was designed by Mr Swarup Roy who is the Founder & Chairman of ASEAN Affairs Media, Asean Affairs Business Council (AABC), India Business Bridge (IBB) and Time International Management Enterprises, Bangkok and

Asean Affairs India Pvt Ltd, New Delhi who was also the sole faculty of this session.

Self X Analysis (SXA) is a global innovation in the field of Human Capital Management (HCM), a Multi-Dimensional System that Measures, Analyses and Diagnoses (M.A.D.) the individual quantitatively and qualitatively on 34 attributes across 5 dimensions. It further helps to Train, Fulfill and Evolve (T.F.E.) the person leading to clear measurable progress towards material, intellectual and spiritual

8th February 2017  
Chamber premises

## Self X Analysis (SXA) – The Revolutionary Approach to Talent Management

fulfillment. SXA is partnering companies and organizations to reach individuals and employees to help them and enterprises identify, engage and retain their best talents.

Participants included Senior Level Managers, CEOs and Directors from Touchstone Tie-up Pvt Ltd, Axsys Technologies Ltd, Shikshayatan Foundation, Bubbs Co, Jaetal Group, Thermax Limited and many more. Participation in the session was in the form of taking the SXA Test online preliminarily by each participant who attended the session and then measuring, analyzing and diagnosing the

individuals quantitatively and qualitatively on 34 attributes across 5 dimensions. Mr. Santanu Bhattacharya (Former Executive Director, CESC Ltd & Director on the board of several companies) was also a guest faculty in this session along with Mr Swarup Roy.

At the conclusion of the session, SXA feedback form was given to each participant to understand their expression of interest in application of the SXA System to identify, engage and retain members of their organization.



Welcome Address by Mr. Abhijit Hazra, Chairperson – The Entrepreneur’s Committee, The Bengal Chamber of Commerce and Industry and Managing Director, Touchstone Tie-up Pvt. Ltd.



Mr. Swarup Roy, Founder & Chairman of ASEAN Affairs Media, Asean Affairs Business Council (AABC), India Business Bridge (IBB) and Time International Management Enterprises, Bangkok and Asean Affairs India Pvt Ltd, New Delhi conducting the session “Self X Analysis (SXA) – The Revolutionary Approach to Talent Management”



Address by Mr Santanu. Bhattacharya, Former Executive Director, CESC Ltd.



Mr. Swarup Roy interacting with the participants



Participants attending the session

The Bengal Chamber of Commerce and Industry organized the State Budget Viewing Session 2017-18 on 10th February, 2017 at the ITC Room in the Chamber Premises. Mr. Chandra Shekhar Ghosh, President Designate, BCC&I & Managing Director and CEO, Bandhan Bank Limited; Professor Ajitava Ray Chaudhuri, Member, BCC&I Economic Affairs Committee and Professor of Economics & Former Head of the Department, Jadavpur University; Dr. Suman K Mukerjee, Member, BCC&I Economic Affairs Committee and Director

General, Bhawanipur Education Society College; and Mr. Vivek Jalan, Member, Indirect Tax Committee of BCC&I and FCA, Partner, JAV & Associates, Chartered Accountants along with members of the Managing Committee and Indirect Taxes Committee attended the Session. The State Budget Viewing Session also included analysis of the Budget and media interaction. The Chamber's reaction to the Budget was televised in the electronic media and well covered in the print media.



L-R: Mr. Vivek Jalan, Member, Indirect Tax Committee of BCC&I and FCA, Partner, JAV & Associates, Chartered Accountants; Dr. Suman K Mukerjee, Director General, Bhawanipur Education Society College; Mr. Chandra Shekhar Ghosh, President Designate, BCC&I & Managing Director and CEO, Bandhan Bank Limited and Professor Ajitava Ray Chaudhuri, Professor of Economics & Former Head, Jadavpur University attending the State Budget viewing Session



Viewing of Speech of Dr. Amit Mitra, Hon'ble Finance Minister of West Bengal, in progress



The attendees taking note of the Hon'ble FM's speech during the viewing session



Dr. Suman K Mukerjee, Member BCC&I Economic Affairs Committee and Director General, Bhawanipur Education Society College addressing the media



Mr. Chandra Shekhar Ghosh, President Designate, BCC&I & Managing Director and CEO, Bandhan Bank Limited putting across the Bengal Chamber's reaction on the State Budget during a Press interview



10th February 2017  
The Citi Residenci, Durgapur

## Discussion Forum on Ecological Sustainability in the Industrial Region

The Bengal Chamber of Commerce and Industry organized the Discussion Forum on “Ecological Sustainability in the Industrial Region”, with West Bengal Pollution Control Board, on 10th February 2017 at The Citi Residenci, Durgapur.

The objective of the Discussion Forum was to bring together the stakeholders of Durgapur – Asansol Industrial Belt, Policy Makers and Industry Leaders to brainstorm and share the best practices and cutting edge technologies to take forward the industrial development of the State with adequate fortification towards vulnerability of the ecology of the Region.

Shri Apurba Mukherjee, Hon’ble Mayor, Durgapur Municipal Corporation delivered the Forum Address. Shri Shashank Sethi, IAS, Chief Executive Officer, Asansol Durgapur Development Authority also joined the Inaugural Session. The Inaugural Session included the Theme Address by Mr. Alope Mookherjea, Past President, The Bengal Chamber following the President’s Welcome Address. The Keynote Address was delivered by Dr. Kalyan Rudra, Chairman, West Bengal Pollution Control Board. Mr. A K Singh, Director (Project & Planning), Eastern Coalfield Ltd. and Mr. Mrinal Kanti Mitra, Managing Director, Durgapur Projects Ltd. addressed on ‘Ecological Sustainability in the Durgapur-Asansol Industrial Region’.

There were two Discussion Forums on “Addressing the concerns of pollution and waste management” and “Best Practices and Cutting Edge Technologies”. Mr. Milan K Mandal, Divisional Forest Officer, Durgapur; Prof. Harish Hirani, Director, Central Mechanical Engineering Research Institute; Ms Nandini Choudhury, Managing Director, Green C India Consulting Private Limited joined the first Discussion Forum which was chaired by Mr. Alope Mookherjea, Past President, The Bengal Chamber. Mr Indranil Chatterjee, Chief Operating Manager, Exide Industries Ltd.; Mr. Samir Kumar Sadhu (Project Head), Emami Cement Limited, Panagarh Grinding Unit, Panagarh; Mr. P K Biswas, Chief Manager, GAIL (India) Ltd.; Mr Indranil Chatterjee, Chief Operating Manager, Exide Industries Ltd. and Mr. Anjan Fouzdar, Environmental Engineer, WBPCB joined the latter which was chaired by Mr. Arun Kumar Mukherjee, Chairperson Emeritus, Energy and Environment Committee, The Bengal Chamber. The programme concluded with a presentation on ‘Towards a Better Future: Know your Carrying Capacity’ by Mr. Sutanu Ghosh, President, The Bengal Chamber and Managing Director, Ghosh, Bose & Associates Pvt. Ltd.



Mr. Sutanu Ghosh, President, The Bengal Chamber delivering the Welcome Address. (L-R): Mr. Alope Mookherjea, Past President, The Bengal Chamber; Dr. Kalyan Rudra, Chairman, West Bengal Pollution Control Board; Shri Shashank Sethi, IAS, Chief Executive Officer, Asansol Durgapur Development Authority; Mr. Mrinal Kanti Mitra, Managing Director, Durgapur Projects Ltd.; Mr. Subhodip Ghosh, Director General, The Bengal Chamber



Mr. Alope Mookherjea, Past President, The Bengal Chamber of Commerce and Industry



Shri Shashank Sethi, IAS, Chief Executive Officer, Asansol Durgapur Development Authority



Mr. A K Singh, Director (Project & Planning), Eastern Coalfield Ltd.

## PROGRAMME

### Discussion Forum on Ecological Sustainability in the Industrial Region

10th February 2017  
The Citi Residenci, Durgapur



Dr. Kalyan Rudra, Chairman, West Bengal Pollution Control Board



Mr. Subhodip Ghosh, Director General, The Bengal Chamber delivering the Vote of Thanks



Mr. Milan K Mandal, Divisional Forest Officer, Durgapur



Discussion Forum on "Addressing the concerns of pollution and waste management" (L-R): Mr. Milan K Mandal, Divisional Forest Officer, Durgapur; Ms Nandini Choudhury, Managing Director, Green C India Consulting Private Limited; Mr. Alope Mookherjea, Past President, The Bengal Chamber of Commerce and Prof. Harish Hirani, Director, Central Mechanical Engineering Research Institute



Shri Apurba Mukherjee, Hon'ble Mayor, Durgapur Municipal Corporation



Discussion Forum on "Best Practices and Cutting Edge Technologies". (L-R): Mr. Samir Kumar Sadhu (Project Head), Emami Cement Limited, Panagarh Grinding Unit, Panagarh; Mr. P K Biswas, Chief Manager, GAIL (India) Ltd.; Mr. Arun Kumar Mukherjee, Chairperson Emeritus, Energy and Environment Committee, The Bengal Chamber; Mr Indranil Chatterjee, Chief Operating Manager, Exide Industries Ltd. and Mr. Anjan Fouzdar, Environmental Engineer, WBPCB



Audience

11th February 2017  
ITC Sonar, Kolkata

## Walk The Winter In Cotton – The Bengal Fashion Expo 2017 Set To Present A Whole New Look For The Season

The Bengal Chamber of Commerce and Industry and Apollo Gleneagles Hospitals, Kolkata, came together to launch the first edition of the theme based fashion show, The Bengal Fashion Expo 2017 (TBFE), at ITC Sonar on Saturday, 11th February 2017. The theme of 'Walk the Winter in Cotton', was set to present a whole new look for the season, moving away from the traditional thought of getting out woollens and silk in winter. The show was crafted by some of the best designers of Eastern India, a region renowned for its creative use of the natural fabric.

TBFE's Walk the Winter in Cotton edition showcased the latest creations of top designers of Kolkata, including Shamlu Dudeja, Sharbari Dutta, Nandita Raja, Agnimitra Paul, Sayantan Sarkar, Pranay Baidya, Swarnali Kanjilal, Keya Seth and Abhishek Ray.

The Bengal Chamber of Commerce and Industry, with a long and illustrious history, has been involved with industrial and developmental activities, ranging from the brick-and-mortar age to the high technology, silicon chip era. With the course of time the Chamber has also increased its canvas of activities and is engaged in advocacy vis-à-vis adoption of an interceptive approach aimed at developing emergent technologies and sectors which are the needs of the hour.

Our new approaches include development of sectors like Agriculture, Education, Skill Development and many more. Keeping in tune with the times, the present initiative of the Chamber 'The Bengal Fashion Expo- Walk the Winter in Cotton' focused on developing textiles with special emphasis on fabrics like cotton. The event showcased the textile industry, enriching the business ecology it inhabits, while trying to tap emergent opportunities in the field of cotton textiles.

Exclusivity of the event was based on its central focus – encouraging the use of cotton as the new age winter fabric, and showcasing the finest creations of some of the finest designers. The focus of the event was on nurturing and strengthening business opportunities in the realm of textiles and apparel industries, besides offering an excellent platform for textile designers, fashion houses, and other key players in the indigenous and ethnic fashion industry to highlight their creativity.

Ms Swarnali Kanjilal of Adi Mohani Mohan Kanjilal, Mr Sanjay Agarwal of Century Ply, Ms Keya Seth of Keya Seth Exclusive, Ms Anita Agarwal of Minu Sarees were the Associate Partners of the event, while FDDI and Fratelli Wines were the Backstage Partner and Pouring Partner, respectively.



Mr. Sutanu Ghosh, President, The Bengal Chamber delivering the Welcome Address during the inauguration



Mr. Sutanu Ghosh, President, The Bengal Chamber during the lamp lighting with the designers of the show



Mr. Biplab Ganguly, Emcee of The Bengal Fashion Expo announcing the show



Ms. Shamlu Dudeja eminent designer commencing the show with the show stopper Ms. Noyonika Chatterjee

## PROGRAMME

### Walk The Winter In Cotton – The Bengal Fashion Expo 2017 Set To Present A Whole New Look For The Season

11th February 2017  
ITC Sonar, Kolkata



Ms. Agnimitra Paul during her show with her showstoppers Ms. Moyna and Ms. Piyali (both being survivors of Acid Attacks)



Ms. Nandita Raja during her show with her showstoppers Ms. Jaya Seal Ghosh and Mr. Bickram Ghosh



Mr. Abhishek Ray during his show with his showstopper Ms. Sreenanda Shankar



Mr. Pranay Baidya during his show with his showstopper Ms. Mumtaz Sorcar



Ms. Sharbari Dutta during her show



Ms. Keya Seth during her show



Ms. Swarnali Kanjilal during her show



Smt. Chitra Ghosh and Smt. Tanushree Sankar during the show

11th February 2017  
ITC Sonar, Kolkata

## Walk The Winter In Cotton – The Bengal Fashion Expo 2017 Set To Present A Whole New Look For The Season



Mr. Subhodip Ghosh, Director General, The Bengal Chamber sharing the closing remarks

13th - 17th February 2017  
Kolkata

## World Renowned Installation Artist Gerry Judah Visits Kolkata

'Ruins hide things. Not just the memory of what they were, but the memories they still contain' - Robert Fisk on Gerry Judah, The Independent.

Visually forceful and sensitively crafted, Gerry Judah's works engage with pressing geopolitical issues of conflict and climate change, whilst remaining deeply personal. During his illustrious career, Judah has exhibited internationally in spaces ranging from the Saatchi Gallery to the British High Commission in Delhi. His striking Great War memorial installation is currently on display in the nave at St Paul's Cathedral, London.

Acclaimed International Artist Gerry Judah, born in Calcutta and currently living and practising in London, has offered to set up an installation at his birthplace, which will be his first installation in India. At the age of 10 his family moved to London but Kolkata keeps coming up in his artistic journey.

Gerry Judah's maternal and paternal grandparents came from Baghdad to settle in the already established Baghdadi Jewish community in India and Burma. His mother was born in Calcutta and his father in Rangoon. Gerry Judah was born in 1951 in Calcutta and grew up in West Bengal before his family moved to London when he was ten years old. The dramatic landscapes of India as well as post-war London impacted him as a young boy and fired his imagination on landscapes, architectural fantasies and futuristic cars, leading him to want to become an artist.

Once an architectural draughtsman for Douglas Scott, the designer of the world-famous Routemaster bus of London, Gerry is an alumnus of Barnet College of Art (1970–1972), Goldsmiths College, University of London (1972–1975) and the Slade School of Fine Art, University College London (1975–1977).

He has worked on large sculptures and also as a scenic artist at the Royal Opera House, English National Opera, Royal

Festival Ballet, London Contemporary Dance, Sadlers Wells Royal Ballet, Royal Shakespeare Company and the Royal National Theatre.

Eclectic in his formats, he has created settings for the BBC, British Museum, Museum of Mankind, Natural History Museum, Imperial War Museum, Museum of Tolerance, and even rock-n-roll icons like Paul McCartney, Michael Jackson, Robert Plant and Jimmy Page, The Who and many other performers. He has also created sculptures for Ferrari, Porsche, Audi, Jaguar, Mercedes-Benz, Renault, Ford, Rolls-Royce, Honda, Toyota, Land Rover, Alfa Romeo and Lotus at the annual Goodwood Festival of Speed and bridges in London and Cambridge.

Amongst a number of commissions from public museums and institutions, Judah was asked by the Imperial War Museum in London to create a large model of the selection ramp in Auschwitz-Birkenau for the Holocaust Exhibition opened by Queen Elizabeth II. This opened a new vista for him. He began to make art born of his reflections on historical and contemporary events creating a body of large three-dimensional paintings exploring the devastations of war and the ravages man has made upon the environment caused by recent conflicts in Eastern Europe and the Middle East. His solo exhibitions have spanned London, Delhi, Wolverhampton, New York, Manchester, etc and two sculptures in St Paul's Cathedral - London commemorating 100 years since the beginning of the First World War.

Gerry was in Kolkata between 13th and 17th February 2017, exploring in partnership with The Bengal Chamber of Commerce and Industry the possibilities of setting up a monumental sculpture thus making a global statement of Kolkata's diversity and embracing of different cultures which make it the unique City it is.

**Visit to Agarpara Jute Mill**

Gerry Judah and his wife Helen Judah arrived in Kolkata on 13th February, 2017. On the next morning his wife and he was accompanied by one of the senior members of the Chamber Secretariat, Mr. Tapan Chakrabarti to Agarpara Jute Mill where he spent his childhood days as his father was an employee of the Mill. Gerry was enthralled while revisiting his childhood days in Agarpara; he even found out the small room where he used to sleep with his parents.

**Gerry Judah delivers the keynote speech of the second edition of the “Calcutta Talks”**

The 14th (February, 2017) evening was the Bengal Chamber’s evening with Gerry. The Judah couple was fascinated by the history and heritage of the Bengal Chamber building. A walkthrough along the “Calcutta Gallery” dedicated to our Eternal City, which is a pictorial journey down the hallowed pathways of the industrial and business history of Calcutta mesmerized them.

Mr. Sutanu Ghosh welcomed Mr. Gerry Judah and Helen Judah along with other distinguished guests to the second edition of the “Calcutta Talks”. In his keynote speech, Mr.

Judah said, “I look forward to creating a unique and impressive installation, for which the Bengal Chamber will be coordinating with the State Government. It will provide a global statement to the city’s diversity and inclusive plural culture”. The audience, which constituted eminent architects, scholars, conservationist and researchers, was spellbound watching his spectacular presentation on the plethora of work that he has undertaken and the concepts, thoughts and inspirations behind them.

The First Lady of The Bengal Chamber, Mrs. Shakuntala Ghosh and the Chamber President, Mr. Sutanu Ghosh hosted a Cocktails and Dinner in honour of Helen and Gerry Judah at the City’s one of the most prestigious venues, The Bengal Club.

**Subsequently, on 16th February 2017, a senior Chamber team led by the President, accompanied Mr. Gerry Judah to an important discussion followed by visits to possible locations for his proposed installation. The Bengal Chamber is coordinating the follow-up work.**

Helen and Gerry Judah left for UK on 17th (February 2017) looking forward to many more such visits in the coming months.



Mr. Gerry Judah and his wife Mrs. Helen Judah inside Agarpara Jute Mill, where Gerry’s father was an employee during the 1950s



Mr. Gerry Judah and his wife Mrs. Helen Judah were accompanied by Mr. Tapan Chakrabarti from The Bengal Chamber Secretariat on their visit to Agarpara Jute Mill



Gerry in Agarpara Jute Mill quarters - the room was once his bedroom



Mr. Subhodip Ghosh, Director General, The Bengal Chamber of Commerce and Industry, welcomes Mr. Gerry Judah and his wife Mrs. Helen Judah to the Bengal Chamber Building

**13th - 17th February 2017  
Kolkata**

**World Renowned Installation Artist  
Gerry Judah Visits Kolkata**



Mrs. and Mr. Judah looking at plaque on the history of the The Bengal Chamber's "Royal Exchange" building



Mr. Sutanu Ghosh, President, The Bengal Chamber of Commerce and Industry welcomes Mr. Gerry Judah, Mrs. Helen Judah and other distinguished guests to the second edition of the "Calcutta Talks"



Mr. Subhodip Ghosh, Director General, The Bengal Chamber of Commerce and Industry introduces Mr. Gerry Judah to the audience



Mr. Gerry Judah, introducing his work and the inspirations behind through a PowerPoint presentation



A section of the august audience listening to Mr. Gerry Judah's Keynote Speech



Mr. Ambarish Dasgupta, Immediate Past President, The Bengal Chamber of Commerce and Industry; Mr. Bruce Bucknell, British Deputy High Commissioner in Kolkata in the audience



Mr. Ambarish Dasgupta, Immediate Past President, The Bengal Chamber of Commerce and Industry, presenting mementos to Mrs. and Mr. Judah



Mrs. Shakuntala Ghosh, First Lady of The Bengal Chamber and Mr. Sutanu Ghosh, President, The Bengal Chamber of Commerce and Industry with their daughter, Sashwati, at the Cocktails and Dinner in honour of Mrs. and Mr. Judah

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Mr. Sutanu Ghosh, President, The Bengal Chamber of Commerce and Industry; Mr. Bruce Bucknell, British Deputy High Commissioner in Kolkata; Mr. Gerry Judah; Mrs. Helen Judah with guests



Mr. Sutanu Ghosh, President, The Bengal Chamber of Commerce and Industry with Prof. Bharati Roy, eminent scholar (to his left) and Mrs. Sharbari Dutta, renowned fashion designer (to his right)



Mr. B.B. Chatterjee, Vice President, The Bengal Chamber of Commerce and Industry (left) and Mr. Subhodip Ghosh, Director General, The Bengal Chamber of Commerce and Industry



Mrs. Shakuntala Ghosh and Prof. Bharati Roy.



Jonathan Ward, Principal Commercial Officer, US Consulate, Kolkata



Mr. Smarajit Purkayastha, Assistant Director General, The Bengal Chamber of Commerce and Industry welcomes Mrs. and Mr. Indrajit Sen, Senior Vice President, The Bengal Chamber of Commerce and Industry to the Cocktails and Dinner.



Mr. S. Radhakrishnan, Past President, The Bengal Chamber of Commerce and Industry, Mr. Arun Kumar Mukherjee, Chairperson Emeritus, Energy and Environment Committee and Mr. Somesh Dasgupta, Chairman, People Management Committee, The Bengal Chamber of Commerce and Industry (from right to left)



Mrs. and Mr. Arnab Basu, Chairman, Information Technology Committee, The Bengal Chamber of Commerce and Industry and (extreme left) Mr. Abraham Stephanos, Member, Managing Committee, The Bengal Chamber of Commerce and Industry



13th - 17th February 2017  
Kolkata

## World Renowned Installation Artist Gerry Judah Visits Kolkata



Seen with the President, the Vice President, Mr. B B Chatterjee and (beside the Vice President) Mr. Deb A Mukherjee, Chairman, Energy and Environment Committee and Ms. Soma Mitra Mukherjee, Assistant Director of the Chamber



Mr. Sutanu Ghosh, President, The Bengal Chamber; Mr. Subhodip Ghosh, Director General, The Bengal Chamber; Mr. Gerry Judah; Ms. Jael Silliman, researcher and scholar meeting (extreme right) Shri Debasish Sen, IAS, Chairman, Housing Infrastructure Development Corporation Limited and Nabadiganta Industrial Township Authority

17th-18th February 2017  
Chamber premises

## Annual Manufacturing Conclave - "The Power Of Innovation In Manufacturing - Driving India's Growth In The 21st Century"

The Bengal Chamber of Commerce and Industry (BCC&I) partnering Bharatiya Vidya Bhavan Institute of Management Science (BIMS), Kolkata Kendra organized the **Inaugural edition** of the **annual Manufacturing Conclave** titled "**The Power of Innovation in Manufacturing – Driving India's Growth in the 21st Century**" on **17th and 18th February 2017** at **Williamson Magor Hall, The Bengal Chamber, Kolkata**.

The objective of organizing this Conclave was to bring together the large, medium and small enterprises on a single platform and enable them to share their best practices, while exchanging knowledge and discussing the present ecosystem for manufacturing in India and in the regional context, in the East and West Bengal. How Innovation could play a significant role in the progress and development of the Manufacturing sector in the near future, was a principal area of focus. Besides, this Conclave has been creating a benchmark especially for the MSME sector by enabling them to share best Case Study presentations of some of the prominent MSME organizations in the ninth edition of the annual MSME Excellence Award programme which the Chamber organized as part of the two day annual Manufacturing Conclave.

### The Key Speakers of the Conclave were :

**Shri Giriraj Singh**, Hon'ble Union Minister of State, Ministry of Micro, Small and Medium Enterprises (MSMEs), Government of India

**Justice Chittatosh Mukherjee (Retd)**, Chairman, Bharatiya Vidya Bhavan Institute of Management Science (BIMS), Kolkata Kendra

**Col Sabyasachi Bagchi**, Chairman, West Bengal Small Industries Development Corporation Limited (WBSIDC Ltd), Government of West Bengal

**Commodore Ratnakar Ghosh, IN (Retd)**, Chairman and Managing Director and Director (Shipbuilding), Garden Reach Shipbuilders & Engineers Ltd (GRSE Ltd), Ministry of Defence, Government of India

**Rear Admiral A K Verma, VSM, IN (Retd)**, Former Chairman and Managing Director, Garden Reach Shipbuilders & Engineers Ltd (GRSE Ltd), Kolkata, Ministry of Defence, Government of India **Shri Giriraj Singh** spoke about the special emphasis given to the MSME sector since this is a most important segment for the development and growth of industry post globalization. The Minister observed that the small scale industries play a pivotal role for further industrialization and they are driven by technology, integrated business networks, cluster initiatives, etc. and based on these observations, the Hon'ble Minister mentioned that the Ministry of MSME is taking a slew of measures to boost the MSME sector and to imbibe in them the concept of business globalization which may help them to be more competitive in the global business scenario.

Shri Singh also spoke about the initiatives taken by the Central Government under the wing of the Ministry of MSME, Government of India to form MSME Clusters in different parts of India with special emphasis on West Bengal and other parts of the Eastern Region. He said that there are different places in West Bengal and other parts of the Eastern Region where the Central Government, with the help of the respective State Governments, is planning to set up MSME Hubs for furthering development and growth of the MSME sector, which in turn would catalyze significant development and growth in the Indian Economy.

The Chamber, as part of the annual Manufacturing Conclave, also organized the ninth edition of the annual MSME Excellence Awards and the objective of organizing this award programme was to acknowledge and reward the MSMEs based on their best Case Study Presentations and also to create a benchmark for them for nurturing their own development and growth.

The panel of judges for this year's award programme was headed by **Dr Anjan Ghosh**, Former Vice President, Total Quality Management, Exide Industries Limited. The other judges were **Mr Pritish K Sen**, Head – Market Research & External Affairs, M&S Division, Tata Steel Limited; **Mr P N Gupta**, Former Consultant – Industrial Engineering and

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### Annual Manufacturing Conclave - "The Power Of Innovation In Manufacturing - Driving India's Growth In The 21st Century"

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Productivity, Tata Steel Processing And Distribution Limited (TSPDL) and **Prof (Dr) Siddhartha Das**, Professor – Metallurgical & Materials Engineering Department, Indian Institute of Technology, Kharagpur (IIT, Kharagpur).

The judges selected the **three best case study presentations** under **Steel & Manufacturing Category** and **two best case study presentations** under **Service Category** out of a series of presentations made by the participating MSMEs. Following were the MSMEs which won the Award along with the Certificate of Best Case Study Presentation.

#### Steel & Manufacturing Category:

- Fibro Plastichem India Pvt Ltd
- Pharma Impex Laboratories Pvt Ltd
- Anmol Feeds Pvt Ltd

#### Service Category :

- AptSource Software Pvt Ltd
- Girish Chandra Ghosh & GGS

The panel of judges awarded the above companies under the **Steel and Manufacturing Category** because the panel found that these companies had performed "**the best**" in comparison with other manufacturing companies (who participated for the MSME Award) in areas like **General Presentation, Quality Upgradation, Improvement of Services, Enhancement of Production and Productivity, Growth and Profitability** and **Compatibility of the best practices with sustainability, ambience, environment & pollution control and energy management**. The same criteria were followed in finalizing the award winners in the **Service Category**.

Besides, the Chamber had circulated feedback forms in the Conclave. The overwhelming delegate feedback was that the programme was most positive in nature and was an excellent learning experience and networking forum. The Conclave was attended by well over 350 delegates from industry representing sectors like manufacturing, engineering, petrochemicals, chemicals, financial institutions, bankers and others.



L - R : Seated on the dais - Mr. Debkumar Basu, Chairperson, Manufacturing & MSME Committee, The Bengal Chamber; Col Sabyasachi Bagchi, Chairman, West Bengal Small Industries Development Corporation Limited (WBSIDC Ltd), Government of West Bengal; Mr. Sutanu Ghosh, President, The Bengal Chamber; Justice Chittatosh Mukherjee (Retd), Chairman, Bharatiya Vidya Bhavan Institute of Management Science (BIMS), Kolkata Kendra and Rear Admiral A K Verma, VSM, IN (Retd), Former Chairman and Managing Director, Garden Reach Shipbuilders & Engineers Ltd (GRSE Ltd), Kolkata, Ministry of Defence, Government of India present at the Inaugural Session of the first edition of The Bengal Chamber's Annual Manufacturing Conclave on "THE POWER OF INNOVATION IN MANUFACTURING - DRIVING INDIA'S GROWTH IN THE 21ST CENTURY"



Mr. Sutanu Ghosh delivering his speech



Justice Chittatosh Mukherjee delivering his speech



Rear Admiral A K Verma delivering his speech



Col Sabyasachi Bagchi delivering his speech

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Mr. Sutanu Ghosh presenting a Memento to Col Sabyasachi Bagchi



Justice Chittatosh Mukherjee presenting a Memento to Rear Admiral A K Verma



A group photo of the Panelists



Prof. (Dr) Siddhartha Das, Sr Member, Manufacturing & MSME Committee, The Bengal Chamber and Professor - Metallurgical & Materials Engineering Department, Indian Institute of Technology, Kharagpur delivering his speech at the Technical Session I of the Conclave  
L-R: Seated on the dais - Prof. Ajit Chakraborty, Visiting Professor, Indian Institute of Science and Technology (IIT) Shibpur, Kolkata, West Bengal & Retired Professor, Indian Institute of Technology, Kharagpur (IIT, Kharagpur); Mr. Alope Mookherjea, Chairman, Howden Solyvent (India) Private Limited and Past President, The Bengal Chamber; Mr. Sandipan Chakravortty, Chairman, T M International Logistics Ltd and Past President, The Bengal Chamber; Mr. Suranjan Gupta, Additional Executive Director, Engineering Export Promotion Council (EEPC), India and Shri Ajoy Bandopadhyaya (not in the picture), Director, MSME Development Institute (MSME DI), Kolkata & Director, MSME Testing Centre (MSME TC), Kolkata, Ministry of Micro, Small and Medium Enterprises, Government of India



Mr. Alope Mookherjea delivering his speech



Mr. Sandipan Chakravortty delivering his speech



Mr. Suranjan Gupta delivering his speech

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Prof. Ajit Chakraborty delivering his speech



Shri Ajoy Bandopadhyaya delivering his speech



Prof. (Dr) Siddhartha Das presenting a Memento to Mr Aloke Mookherje



Mr. Debkumar Basu presenting a Memento to Mr Sandipan Chakravorty



Prof. (Dr) Siddhartha Das presenting a Memento to Prof Ajit Chakraborty



Mr. Pritish K Sen, Sr Member, Manufacturing & MSME Committee, The Bengal Chamber presenting a Memento to Prof Ajit Chakraborty



Mr. Debasis Jana, Co - Chairperson, Manufacturing & MSME Committee, The Bengal Chamber presenting a Memento to Mr Suranjan Gupta



A group photo of the Panelists

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Mr. Debasis Jana, Co-Chairperson, Manufacturing & MSME Committee, The Bengal Chamber delivering his speech at the Technical Session II of the Conclave L-R: Seated on the dais - Mr. Vivek Chauhan, Chief Marketing - Branded Products & Retail – ECA, Tata Steel Limited; Prof. (Dr) Shekhar Chaudhuri, Former Director, Indian Institute of Management, Kolkata & Director Calcutta Business School; Mr. Kallol Datta, Former Chairman, Andrew Yule & Co Ltd and Past President, The Bengal Chamber; Mr. P K Sahu, Senior General Manager - HR, IR and Safety, Tata Steel Processing And Distribution Limited (TSPDL); Ms. Kasturi Bhattacharjee, Senior Director & Head of IoT & Industry, Ericsson Global India Limited and Mr. K. K. Singh, Head, Production Industrial of Pour, Haldia factory, Exide Industries Limited



Prof. (Dr) Shekhar Chaudhuri delivering his speech



Mr. Kallol Datta delivering his speech



Mr. Vivek Chauhan delivering his speech



MC 5: Mr. P K Sahu delivering his speech



Ms. Kasturi Bhattacharjee delivering her speech



Mr. K K Singh delivering his speech

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Mr. Debkumar Basu presenting a Memento to Prof. (Dr) Shekhar Chaudhuri



Mr. Debasis Jana presenting a Memento to Mr. Kallol Datta



Mr. Pritish K Sen presenting a Memento to Mr. Vivek Chauhan



Mr. Subrata Roy, Sr Member, Manufacturing and MSME Committee, The Bengal Chamber presenting a Memento to Ms. Kasturi Bhattacharjee



Mr. P N Gupta, Sr Member, Manufacturing and MSME Committee, the Bengal Chamber presenting a Memento to Mr. P K Sahu



Mr. Debasis Jana presenting a Memento to Mr. K K Singh



A group photo of the Panelists

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Annual Manufacturing Conclave - "The Power Of Innovation In Manufacturing - Driving India's Growth In The 21st Century"



Mr. Debkumar Basu concluding Day I of the Conclave



Delegates present on Day 1 of the Conclave



An Applicant under the Steel and Manufacturing Category making his presentation



MC 1: The Panel of Judges at the ninth edition of the Annual BCC&I MSME Excellence Awards organized as part of the Annual Manufacturing Conclave, on the second day of the programme L- R: Seated on the dais, Mr. Pritish K Sen, Head – Market Research & External Affairs, M&S Division, Tata Steel Limited; Mr. P N Gupta, Former Consultant – Industrial Engineering and Productivity, Tata Steel Processing And Distribution Limited (TSPDL); Dr. Anjan Ghosh, Former Vice President - Total Quality Management, Exide Industries Limited (Chief Judge) and Prof (Dr) Siddhartha Das, Professor – Metallurgical & Materials Engineering, Indian Institute of Technology, Kharagpur (IIT, Kharagpur)



An Applicant under the Service Category making his presentation



An Applicant under the Steel and Manufacturing Category making his presentation



An Applicant under the Service Category making his presentation

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Mr. S N Ghosh, General Manager – Sales, Metal Engineering & Treatment Co Pvt Ltd (Metco) making a presentation while seated on the dais (L-R) are Mr. Debkumar Basu, Chairperson, Manufacturing and MSME Committee and Mr. Jayanta Basu, Sr Member, Manufacturing and MSME Committee and Director, Techo Enterprise



Mr. Jayanta Basu making a presentation



Mr. Debasis Jana presenting a memento to Mr S N Ghosh



Mr. Debasis Jana presenting a memento to Mr S N Ghosh

Mr. Sutanu Ghosh, President, The Bengal Chamber welcoming Shri Giriraj Singh, Hon'ble Union Minister of State, Ministry of Micro, Small and Medium Enterprises (MSMEs), Government of India at the Valedictory and Award Distribution Session of the Inaugural edition of the two day Annual Manufacturing Conclave



The Panelists of the Valedictory and Award Distribution Session. L-R: Seated on the dais, Mr. Debkumar Basu, Chairperson, Manufacturing & MSME Committee, The Bengal Chamber (not in the picture); Mr. Sutanu Ghosh, President, The Bengal Chamber; Shri Giriraj Singh, Hon'ble Union Minister of State, Ministry of Micro, Small and Medium Enterprises (MSMEs), Government of India; Commodore Ratnakar Ghosh, IN (Retd), Chairman and Managing Director and Director (Shipbuilding), Garden Reach Shipbuilders & Engineers Ltd (GRSE Ltd), Ministry of Defence, Government of India and Shri S P Singh, General Manager & Circle Head, Circle Office – Kolkata, UCO Bank



Shri Giriraj Singh addressing the audience



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Commodore Ratnakar Ghosh, IN (Retd) delivering his speech



Shri S P Singh delivering his speech



Shri Giriraj Singh presenting the Winning Trophy and the Certificate of Best Case Study Presentation to one of the award winners under the Steel and Manufacturing Category



Shri Giriraj Singh presenting the Winning Trophy and the Certificate of Best Case Study Presentation to one of the award winners under the Steel and Manufacturing Category



Shri Giriraj Singh presenting the Winning Trophy and the Certificate of Best Case Study Presentation to one of the award winners under the Steel and Manufacturing Category



Shri Giriraj Singh presenting the Winning Trophy and the Certificate of Best Case Study Presentation to one of the award winners under the Service Category



Shri Giriraj Singh presenting the Winning Trophy and the Certificate of Best Case Study Presentation to one of the award winners under the Service Category



Mr. Sutanu Ghosh presenting a Memento and a Certificate of Participation to one of the applicants participated under the Service Category

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Mr. Sutanu Ghosh presenting a Memento and a Certificate of Participation to one of the applicants participated under the Steel and Manufacturing Category



Mr. Debasis Jana presenting a Memento to Dr Anjan Ghosh



Mr. Debasis Jana presenting a Memento to Mr Pritish K Sen



Mr. Debkumar Basu presenting a Memento to Prof. (Dr) Siddhartha Das in the presence of Mr Pritish K Sen



Mr. Debasis Jana presenting a Memento to Mr. P N Gupta



Delegates present on Day 2 of the Conclave



A group photo of the BCC&I and BIMS Annual Manufacturing Conclave

18th February 2017  
Taj Bengal, Kolkata

Metals 2017

Minerals and Metals industry is a critical sector driving growth of the Indian economy. As per expert's estimates, for every 1 percent increase in mining and quarrying activities, industrial production increases by 1.2-1.4 percent. Correspondingly, GDP growth increases by 0.3-0.4 percent. Steel is one of the most important metals in the auto components and construction industries. Rapid growth in various sectors like defence, oil and gas, railways, power, infrastructure, automotive, capital goods etc is likely to drive the demand further for steel. Moreover rural India is mostly unexploited from the demand point of view, thus providing a huge potential waiting to be explored. However there are various constraints like increasing dominance of global players, raw material issues, financing issues, environmental issues and others.

Domestic steel companies are expected to report subdued numbers in Q3FY16 due to 5-8 percent sequential decline in steel prices on the back of sharp fall in prices, weak demand and increased pressure from cheap imports largely from China and CIS countries, which resulted in price cuts during the quarter. While the Government has implemented a 20 percent safeguard duty on steel for a period of 200 days in September last year, global prices continued their downward trend during the quarter.

Further, while raw material prices have also corrected, the positive impact of the same comes with a lag. This coupled with weak domestic demand is expected to weigh on the performance of ferrous companies. While it welcomed the move to remove basic customs duty on nickel in the Union Budget but a major part of the stainless steel industry's demand for nickel is met from Ferro nickel and stainless steel scrap. Basic Customs Duty on finished products has not been increased in spite of continued surge in import of stainless steel products into the country. While the Chamber

welcomed the move to remove basic customs duty on nickel it pointed out that a major part of the stainless steel industry's demand for nickel is met from Ferro nickel and stainless steel scrap. Both ferro nickel and stainless scrap, key raw materials for stainless steel manufacturing, attract an import duty of 2.5%.

In this context The Bengal Chamber of Commerce and Industry organized the fifth "Metals" Summit on 18th February 2017 at Taj Bengal, Kolkata.

The Opening Session of the Summit was addressed by Guest of Honour Shri T V Narendran, MD, Tata Steel India & South East Asia. He spoke about, "Vision 2020: Demand of Steel in Auto components & Constructions from a Global Player's perspective. Shri Malay Chatterjee, Chairman & MD, KIOCL Ltd. also joined as Guest of Honour at the Opening Session and he shared his experience from the PSU perspective.

Shri Subrata Mitra, Joint MD, M N Dastur & Co.(P) Ltd.; Shri Somnath Guha, Managing Director, Metalist Consultants Pvt. Ltd. and Shri Sushim Banerjee, Director General, INSDAG addressed on "Growth of Steel and Steel Processing Industries in the East".

Shri P K Mishra, ED- Marketing, Flat Products, Steel Authority of India Ltd. and Shri Tapas Basu, General Manager – Corporate Planning, MSTC Limited spoke in the Session on "Demand for Indian Iron & Steel Industry: Overview & Road Ahead from PSU's Perspective".

The Summit also witnessed the participation of a large and relevant audience from the metallurgical industry and eminent industry players and was widely covered in the media.



Shri Malay Chatterjee, Chairman & MD, KIOCL Ltd. is addressing the audience at Metals 2017



Shri T V Narendran, MD, Tata Steel India & South East Asia



Participants at Metals 2017



Opening Session of Metals 2017



Memento presentation to Shri T V Narendran, MD, Tata Steel India & South East Asia



Memento presentation to Shri Malay Chatterjee, Chairman & MD, KIOCL Ltd.



Shri P K Mishra, ED- Marketing, Flat Products, Steel Authority of India Ltd. is addressing in the Session on "Demand for Indian Iron & Steel Industry: Overview & Road Ahead from PSU's Perspective"



Interaction with the participants in the Session on "Demand for Indian Iron & Steel Industry: Overview & Road Ahead from PSU's Perspective"



Shri Tapas Basu, General Manager – Corporate Planning, MSTC Limited is addressing in the Session on "Demand for Indian Iron & Steel Industry: Overview & Road Ahead from PSU's Perspective"



Shri Subrata Mitra, Joint MD, M N Dastur & Co. (P) Ltd. is addressing in the Session titled "Growth of Steel and Steel Processing Industries in the East"

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Shri Somnath Guha, Managing Director, Metalist Consultants Pvt. Ltd. is addressing in the Session titled "Growth of Steel and Steel Processing Industries in the East"



Shri Sushim Banerjee, Director General, INSDAG is addressing in the Session titled "Growth of Steel and Steel Processing Industries in the East"

15th - 18th February 2017

Business Delegation to Bangladesh

The Bengal Chamber of Commerce and Industry took a business delegation to Bangladesh from 15th February to 18th February 2017. The delegation, led by Mr. Ambarish Dasgupta, Immediate Past President, BCC&I and co-led by Mr. R.N. Lahiri, Chairperson Emeritus, IT Committee of BCC&I, visited Dhaka and Chittagong. The delegation comprised of industry representatives from Bengal and Delhi.

The members of the delegation were :

Name	Designation	Organization
Mr Ambarish Dasgupta	Immediate Past President	The Bengal Chamber of Commerce & Industry
Mr. R.N. Lahiri	Director	Techno India Group
Capt S B Mazumder	Executive Director	Seahorse Ship Agencies Pvt Ltd
Mr. K K Mahapatra	Associate Vice President, IT Infrastructure (Business) & Infocom	ABP Pvt. Ltd.
Mr. Dhruv Bhalla	Vice President and Head - International Business, Corporate Strategy and Planning	SREI Infrastructure Finance Limited
Mr. Owaiz Hossain	Chief Manager - International Business	SREI Infrastructure Finance Limited
Mr. Ashok Kr Goswami	Wholetime Director	India Power Corporation Limited
Mr. Dibya Sankar Das	Managing Partner	Dellstar Overseas
Mr. Nihar Chakraborty	Senior Vice President & COO – EAST & SAARC Countries	Sify Technologies Limited
Mr. Nihar Chakraborty	Senior Vice President & COO – EAST & SAARC Countries	Sify Technologies Limited
Mr. Puneet Malik	Regional Marketing Head : SAARC Countries	Sify Technologies Limited
Mr. Rajat Upadhyay	Head Solution Architect	Sify Technologies Limited
Mr. Rafiqul Hasan	Chairman Cum Managing Director	M/s Techno Industry
Mr. Syed A Nabi	Director	M/s Techno Industry
Mr. Shubhabrata Som	Director	NrXen IT Technologies Private Limited
Mr. Vikash Sharma	Director	NrXen IT Technologies Private Limited
Mr. Arup Dutta	Technical Director	KPMG Advisory Services Private Ltd
Mr. Smarajit Purkayastha	Assistant Director General	The Bengal Chamber of Commerce & Industry
Mr. Sambit Dasgupta	Sr. Manager- Market, Research and Development	The Bengal Chamber of Commerce & Industry
Ms. Sankalpita Aich	Junior Programme Executive	The Bengal Chamber of Commerce & Industry

### ■ Day 1: 15th February 2017: Dhaka

#### ● Discussion and B2B Meeting with FBCCI :

On 15th February 2017, the delegation members had B2B interaction with the members of The Federation of Bangladesh Chambers of Commerce and Industry (FBCCI) at Nitol Centre, Dhaka. The delegation was received by Mr. Abdul Matlub Ahmad, President, FBCCI and Chairman, Nitol-Niloy Group. Before the formal meeting, the delegation members had an informal interaction with the President of FBCCI, briefing him about their sectors of interest and their business purpose in Bangladesh. The Formal B2B meeting was also presided by Mr. Ahmad. The Bengal Chamber Delegation Co-leader Mr. R. N. Lahiri, delivered the opening remarks. In his remarks, he mentioned about the close cultural and demographic similarities that the two countries share and requested the delegate members for their self-introduction and also requested his colleagues to highlight their objective for the trip. Mr. Abdul Matlub Ahmed, President, FBCCI also spoke in details about the opportunities available in the Sectors that the BCC&I Delegates represented, and arranged for B2B connects for some of the delegates for the next day. In his closing remarks, the FBCCI President thanked the Bengal Chamber secretariat for bringing such a dynamic and scholarly delegation to Bangladesh which had resulted in an erudite discussion. He invited the Bengal Chamber to join the BBIN forum and SME fair (both to be held in April) for which formal invitations will follow. The Bengal Chamber also requested FBCCI to take a formal delegation to West Bengal anytime soon. Mr. Sishir Kothari, Second Secretary Commercial, Indian High Commission in Dhaka also attended the session at the later stages, which was followed by dinner.

### ■ Day 2: 16th February 2017: Dhaka

#### ● Participation in the Inauguration of the Indo-Bangla Trade fair:

The Bengal Chamber delegation members participated in the inauguration session of the Indo-Bangla Trade Fair, organized by the India-Bangladesh Chamber of Commerce and Industry and Indian High Commission, at 10 a.m. at Pan Pacific SonarGaon Hotel, Dhaka. This was the fourth Indo-Bangla Trade Fair which was inaugurated by the Chief Guest Janab Tofail Ahmed, Hon'ble Minister, Ministry of Commerce, Government of Bangladesh. More than 60 companies representing the sectors of automobiles, processed food, banking, insurance, home appliances, consumer goods, power, paints, electronics and electrical, textiles, cement manufacturing, and lubricants manufacturing exhibited their product lines in the Trade Fair. Shri Harsh Vardhan Shringla , High Commissioner of India, Dhaka; Mr. Abdul

Matlub Ahmad, President, FBCCI and Chairman, Nitol-Niloy Group and Mr. Taskeen Ahmed, President, India-Bangladesh Chamber of Commerce and Industry were the special guests of this prestigious programme. Mr. Jahangir Bin Alam, Secretary and CEO, India-Bangladesh Chamber of Commerce and Industry commenced the session. He said that this Fair was "a landmark event" for the bilateral business relationship between Bangladesh, India and other neighbouring countries. Mr. Taskeen Ahmed, President, India-Bangladesh Chamber of Commerce and Industry delivered the opening remarks. Mr. Pankaj Tandon, leader of CII Delegation and Mr. R.N. Lahiri, leader of BCC&I Delegation delivered their respective speeches. Subsequently, The Hon'ble Chief Guest Janab Tofail Ahmed addressed the audience. He said that the objective of this Fair was to bring Bangladesh and India together and to strengthen the bilateral business relationship between these two neighbouring countries. Bangladesh had imported many items from India for domestic industries. Bangladesh and India's two-way trade was \$6.14 billion in 2015-16, though heavily tilted towards India. But in the last two years, Bangladesh's exports to India had seen a huge increase after India allowed duty-free market access in 2015-16. Bangladesh exports to India surged 30.8 percent to \$689.62 million and Indian exports declined by 6.3 percent. Shri Harsh Vardhan Shringla , High Commissioner of India, Dhaka said that this Trade Fair had opened a new era of corporate relationship between Bangladesh and India, and that he was looking forward to having more interactions and exchange . He also said that companies from both India and Bangladesh were exploring "new opportunities" for investing and setting up joint ventures in each other's country. It was a multiproduct Fair with the objective to develop business activities between the two neighbouring countries. Mr. Abhijit Chakravorty, Country Head Bangladesh, State Bank of India addressed the audience. SBI, the largest bank of India, was the Sponsor of this Trade Fair. Mr. Abdul Matlub Ahmad, President, FBCCI and Chairman, Nitol-Niloy Group delivered the formal vote of thanks. The trade fair was well covered in Bangladesh media and The BCC&I delegation found a prominent mention there.

#### ● Meeting with Shri Harsh Vardhan Shringla , High Commissioner of India, Dhaka :

The delegation members from BCC&I, had an interaction with Shri Harsh Vardhan Shringla, High Commissioner of India, Dhaka at Pan Pacific SonarGaon Hotel at 10:30 a.m on the sidelines of the Trade Fair. At the outset, the delegates introduced themselves, briefing the High Commissioner about their sectors of interest and purpose of visit to Bangladesh. The highlights of Shri Shringla's discourse are as follows:

- ◆ The marketing field in Bangladesh should be focused seriously

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- ♦ More investments were required to develop the Chittagong port
- ♦ There would be railway connectivity between Mongla and Khulna Sea port to enrich the opportunities for export and import from both the countries
- ♦ Funding entirely for the development of Ashuganj port
- ♦ Speaking on the occasion, Shri Shringla stressed upon the fact that more and more bilateral interaction and cooperation was needed between Bangladesh and India to strengthen the bilateral business relationships between the two neighbouring nations.

- **Meeting with Dr. A F M Manzur Kadir, Director General, Bangladesh Export Promotion Bureau :**

The members of BCC&I Delegation split in two groups- one group stayed back at the Hotel Pan Pacific Sonargaon for an audience with the High Commissioner and the other group went to meet **Dr. A F M Manzur Kadir, Director General, and other members of Bangladesh Export Promotion Bureau** at 11 a.m.

The members of the delegation introduced themselves which was followed by an interactive presentation between the members of the delegation and the Export Promotion Bureau officials. **Bangladesh Export Promotion Bureau, Dhaka**, is a National export Promotion Agency under the Ministry of Commerce, which was recognized by the promulgation of a Presidential Ordinance in 1977 as a semi-autonomous body. The ordinance had been converted into an ACT on 14th July, 2015. **EPB** promotes export and contributes to plan & policies helpful for the private sector. It is administrated by a Board of Management (BOM) comprising 15 (fifteen) members from both public and private sectors. The Hon'ble Minister of Commerce is the ex-officio Chairman of the Board of Management, and Vice-Chairman is the Chief Executive of the Export Promotion Bureau. EPB is functioning with its head office in Dhaka while three regional offices are located in Chittagong, Rajshahi and Khulna and three branch offices are in Comilla, Sylhet and Narayanganj. **EPB** is mainly responsible for

- ♦ Adoption of appropriate policy and programme measures for active promotion of export.
- ♦ Co-ordination of export development activities at various levels.
- ♦ Co-ordination and monitoring of national export performance.
- ♦ Carrying out of promotional activities in product & supply development.
- ♦ Exploration of markets abroad.
- ♦ Collection and dissemination of trade information.
- ♦ Organizing Bangladesh participation in the International trade fairs abroad.
- ♦ Imparting training for HRD on export related issues.
- ♦ Conducting study, surveys, research etc on product development.

- ♦ Issuance of various certificates against export of goods.
- ♦ EPB also assists Ministry of Commerce in formulating export policy of the country.

- **Meeting with Janab Tofail Ahmed, Hon'ble Minister of Commerce, Government of Bangladesh:**

BCC&I Delegation had a meeting with the Hon'ble Commerce Minister of Bangladesh at 12:30 p.m. at his office in the Bangladesh Secretariat. At the outset, he mentioned about his past visit to Bengal and The Bengal Chamber a few years back on the occasion of the Chamber's annual India International Mega Trade Fair organized in partnership with GS Marketing Associates and subsequently spoke about bilateral trade related figures which is deep and is growing each day. He mentioned that over the years Bangladesh had been importing cotton and threads from India. The Hon'ble Minister highlighted the Government of India's anti-dumping duty and Minimum Input Price (MIP) on jute products imported from Bangladesh and Nepal. Janab Ahmed also apprised the delegates about the Tariff barrier removal request to the Indian Government that the Bangladesh Government had placed. He assured the Delegation members who were looking for business opportunities in Bangladesh that 100 SEZs were coming up in Bangladesh out of which 3 would be dedicated for Indian businesses. The leader of the delegation, Mr. Ambarish Dasgupta mentioned that West Bengal had all kinds of similarities with Bangladesh and the objective of bringing such a delegation was to strengthen the existing bilateral relationship between the two countries. Mr. Dasgupta requested the delegation members for their respective self-introductions, which they did and alongside also mentioned about the rationale of their visit. While providing response to the queries of this Multi Sectoral Delegation, The Hon'ble Minister mentioned the Priority Areas for Bangladesh, of which Information Technology was one and informed the delegation that "Digital Bangladesh" was a key focus area. Lots of IT parks were coming up and a realistic output target of USD 1 billion by 2018 and USD 5 billion by 2021 had been set. The other priority areas mentioned by him were Shipping (which provides 10% cash incentive); Leather, for which the target earning was USD 3-4 billion by 2021; Food processing (which offers 20% cash incentive); Jute, which had been a traditional and major exporting item to India (although the recent anti-dumping duty had acted as a dampener); Plastics; Agro Products, etc. Bangladesh was the 4th largest fish producing country in the world and there was a specific focus on the **Bangladesh, Bhutan, India, Nepal (BBIN)** Initiative.

- **Meeting with Janab Nasrul Hamid, Hon'ble State Minister, Power Division, Ministry of Power, Energy and Mineral Resources:**

Some of the members of BCC&I Delegation had a meeting with the Hon'ble Power Minister and key officials of the Power Department at 2:00 p.m. in the Bangladesh Secretariat. The delegation members discussed possibilities of the Indian Private Sector companies making a penetration into the Power sector of Bangladesh – be it in generation or distribution of electricity in Bangladesh. The Hon'ble Minister also pointed out that Bangladesh currently was sourcing

some of its power requirements from some Indian States. The Delegation members representing the power sector had a very fruitful meeting with the Power Minister focusing on 3 key initiatives:

- ♦ Long term power supply agreement (with a power plant at Haldia)
- ♦ Smart metering at Bangladesh distribution companies and
- ♦ Investment in solar or wind power business.

For Long term PPA, the Bangladesh Power Ministry requested to check on the Indian side as there were some regulatory clearances that were required prior to any project that maybe undertaken on that front.

- **B2B Meetings at the sidelines of the Indo-Bangla Trade Fair :**
- ♦ **Meeting with Mr. Sabur Khan, Chairman, Daffodil University:**

Mr. Dibya Sankar Das, Managing Partner, Delstar Overseas, Mr. Rafiqul Hasan, Chairman-cum-Managing Director with Mr. Syed A Nabi, Director, Techno Industry and Mr. Rabindranath Lahiri, Director and Vice Chairman, Techno India Batanagar with The Bengal Chamber Secretariat had a meeting with **Mr. Sabur Khan, Chairman of Daffodil University** at 4 p.m. at Pan Pacific SonarGaon Hotel. The focus sectors of this meeting were IT, Skill Development, Engineering, Instrumentation and Automation. Mr. Sabur Khan said that the education system in Bangladesh required further development. The students, after completing their education, did not get better job opportunities due to the lack of skillsets. The Skill Development scheme must be included in the education system to enable the students getting better opportunities in life. In Bangladesh, the engineering streams are, Computer Science, Electrical, Civil, Mechanical, Textile and Telecommunication Engineering. But Instrumentation and Automation engineering are required nowadays for proper training of instrumentation to the students and to enable them in getting better employable opportunities in industries. Mr. Khan said that the Bangladesh Government had decided to include the employability skills or soft skills course in the education system, as soft skills are considered as the key to workplace success. An IT Show would be held in Dhaka from 23rd to 25th March 2017. Mr. Khan requested Mr R N Lahiri and Mr Dibya Sankar Das to give a PowerPoint Presentation on Education & Skill Development and Instrumentation Course (Graduation and Diploma Course) respectively in that IT Show. Mr. Khan also requested Mr. Lahiri and Mr. Das to exchange their documents with him through email before the IT Show.

- **Meeting with Metropolitan Chamber of Commerce and Industry:**

The members of The Bengal Chamber Delegation had a meeting with Metropolitan Chamber of Commerce and Industry (MCCI) at 6 p.m. at BRAC EPL Stock Brokerage Office, Symphony, 3rd Floor, Road 142, Gulshan Avenue, Dhaka. The meeting was presided by Ms. Nihad Kabir, President of MCCI. The delegates introduced themselves briefing their

sector of interest and business purpose in Bangladesh. While responding, Ms Kabir apprised that Metropolitan Chamber of Commerce is one of the oldest Chambers of Commerce in Bangladesh. It is an organization of manufacturers and from the services sectors (Banking and NBFCs). 90% of their members are big players/big investors. They are mostly into policy formulation, policy analysis, lobbying etc. It was also informed that Dr. APJ Abdul Kalam visited the Chamber's 110th anniversary. MCCI Secretary General mentioned that the country's macro economy was stable, macro indicators healthy with a GDP growth of 6.5% alongside a very vibrant private sector. The social indicators were also healthy. They also informed that the country's manufacturing standard was going through an upgradation with a booming IT sector. Skill development had a very bright opportunity. The alternative to the traffic situation in Petrapole and Benapole were barge services which needed a facelift. Pangaon port was at present a one-way traffic and economic feasibility of ocean going vessels to and fro Pangaon port needed to be looked into. Bengal was a good gateway for Bangladesh and hence talking a good talk was also to be followed by walking a good walk by the two countries. Ms. Kabir requested the delegates to share their business sectors through email for proper B2B facilitation going forward. The Delegation Leader, Mr. Ambarish Dasgupta invited the Metropolitan Chamber to The Bengal Chamber.

#### ■ Day 3: 17th February 2017: Dhaka

- **Visit to Inauguration of ICT Pangaon :**

Capt. S B Mazumder, Chairman, Shipping Committee, The Bengal Chamber, with his colleague, Mr. Arup Bandhu Guha visited Pangaon Port upon invitation from the Ministry of Shipping, to be a part of the Inauguration of the International Container Terminal at Pangaon accompanied by Ms. Binti Jahan, an official from the BBIN desk of FBCCI. Those present in the Inaugural Ceremony of ICT Pangaon:

- ♦ Minister of Shipping, Govt. of Bangladesh
- ♦ Janab Tofail Ahmed, Hon'ble Minister of Commerce, Govt. of Bangladesh
- ♦ Secretary, Ministry of Shipping, Govt. of Bangladesh
- ♦ Indian Ambassador to Bangladesh
- ♦ Chairman, Chittagong Port Authority
- ♦ Terminal Manager, Chittagong Port Authority
- ♦ Commissioner of Customs, ICT Pangaon
- ♦ Terminal Manager, ICT Pangaon
- ♦ Abdul Matlub Ahmad, President, FBCCI

Mehboob Alam, Owner of the Coastal Vessel on berth, M.V.Nou Kolan

- ♦ Several Shipping Agents
- ♦ Freight Forwarders & Clearing Agents
- ♦ Exim Trade Representatives
- ♦ Vizag Container Terminal, Business Dev. Manager
- ♦ Haldia Container Terminal, Business Dev. Manager

The ICT Pangaon is owned and built by Chittagong Port Authority. The construction was completed in 2013 and



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formally inaugurated by the Prime Minister H.E. Sheikh Hasina on 7<sup>th</sup> November 2013. In the first voyage, the Coastal Vessel M.V. NOU KOLAN from Kolkata had arrived with 65 units of Import Cargo from Kolkata. After the inaugural speeches of the Ministers and other officials 'at the jetty front', the off-loading of the import loaded containers on the M.V. NOU KOLAN Vessel from Kolkata commenced. All the Ministers and Government Officials spoke on similar lines that the Government has incurred a large expenditure building the ICT Terminal and requested the Exim Trade, especially Importers and Exporters situated in and around Dhaka area, to support the ICT by using the facilities. They advised that purpose of the ICT was to reduce part of the road traffic between Chittagong Port and Dhaka, by IWT Barges undertaking a regular service between Chittagong Port and ICT Pangaon.

#### □ Day 4: 18th February 2017: Chittagong:

##### ● Visit to Chittagong Port and meeting with key Port Officials:

Representatives of the Shipping sector, who were part of the Bengal Chamber delegation, visited Chittagong Port at 9.00 am on 18th February 2017. They had a drive through Chittagong port and then a detailed meeting with the Terminal Manager Mr. Golam Md. Sarwarul Islam and Assistant Terminal Manager. The key highlights of the Port visit and subsequent discussions were:

- ♦ Chittagong is a Riverine Port on the Karnaphuli River and open to Tides.
- ♦ There are only 19 berths in the Port of which 13 are reserved for Container vessels.
- ♦ Only 2 of the 13 container berths have shore crane facilities and so most container vessels calling on Chittagong have to be self-gearred vessels.
- ♦ The rise of tide is 1.5 – 2 mtrs and so ships at berth are subjected to the rise and fall of tides, in view of the Port not having Lock Gates.
- ♦ The throughput of the containers is 2.35 million Teus per annum.
- ♦ The annual increase in container throughput is high at 15-16%.
- ♦ The port has a yard capacity of 36357 Teus at any given time.
- ♦ 40% of the Imports are destuffed in Port and balance 60% is moved out to the off dock CFS.
- ♦ Container shipping being the lifeline of the port, there is generally berth congestion of average 1-2 days and at times much higher.

##### ● B2B Meeting with The Chittagong Chamber of Commerce and Industry :

The members of The Bengal Chamber Delegation had a B2B Interaction with The Chittagong Chamber of Commerce and Industry at 11 a.m. on 18th February 2017 at WTC Building, Chittagong. At the onset of the meeting, there was a self-introduction of the delegates, followed by a video presentation by The Chittagong Chamber of Commerce and Industry showcasing the strategic location of Chittagong, its natural fundamental advantages and its unique

biodiversity. A similar video presentation of BCC&I showcasing West Bengal followed.

Mr. Md. Nurun Newaz, Senior Vice President of CCCI delivered the formal Welcome Address. He mentioned India and Bangladesh have huge potentials in bilateral trade. Local markets called Border Haats have been opened to facilitate trade between small scale industries and farmers to generate market opportunities for them. Cost of doing trade is high between Bangladesh and India mainly due to lack of trade facilitation on both sides. Almost all border crossings lack modern infrastructure. Other non-tariff barriers like regulatory measures and lack of trade services have affected the bilateral trade. The Chittagong Chamber, through BCC&I, would like to request the Indian Government to accept BSTI (Bangladesh Standards and Testing Institution) certification in case of export. Joint measures should be taken to remove other barriers so that both the countries could be benefitted. The delegation comprising consultancy, education, engineering, finance, health, IT, tourism, shipping, skilled development, logistics and transportation exchanged views with their Bangladesh counterparts to share knowledge and extend cooperation for mutual benefit. Mr. Somnath Halder, Assistant High Commissioner of India, Dhaka was present and while addressing the audience, he mentioned that Bangladesh and India share a historic relationship. Both the Governments need to work together closely to enhance the relationships and bilateral trade between the two countries. He also said that India could participate in the development of the Chittagong Port. Infrastructure development and more investments were needed to improve the tourism industry in Bangladesh. Development of Infrastructure sector had become a primary necessity in Bangladesh. Bangladesh was also trying to develop the two economic zones Mongla and Anwara. There was a great opportunity to develop healthcare in Bangladesh. Mr R.N Lahiri, Co-leader of the Delegation delivered his speech. He focused especially on Education and Skill Development and the Media Sector. Dr. Alam, Immediate Past President of CCCI, representing the Health Sector in Bangladesh, said that more investments were needed to develop the health sector in Bangladesh. Advance training should be given to the people of HR from the Health Sector. Dr. Mahmud Hasan, representing the tourism sector in Bangladesh said that development of infrastructure and the medical sector was needed to improve tourism opportunities.

India and Bangladesh enjoy a very deep-rooted bilateral relation based on mutual trust and cooperation. The two countries are closely cooperating in the fields of trade, investment, sharing of skill and transfer of technology, education, training and through people-to- people contact. There has been exchange of high-level visits between the two countries that have helped develop mutual understanding. The two countries have signed a number of agreements to institutionalize the bilateral relations. India is now investing more and more in Bangladesh in infrastructure development. This is very good news for the business community of both the countries. Both nations can become complementary to each other and be benefitted.



The Members of The Bengal Chamber Delegation having informal meeting with Mr. Abdul Matlub Ahmad, President, Federation of Bangladesh Chamber of Commerce and Industry (FBCCI) at Nitol Centre, Dhaka, Bangladesh



The Members of The Bengal Chamber Delegation having Discussion Meeting with Federation of Bangladesh Chamber of Commerce and Industry (FBCCI). L-R: Mr. Hussain Jamil, Secretary (International), FBCCI; Mr. Abdul Matlub Ahmad, President, FBCCI; Mr. R N. Lahiri, Co-Leader, BCC&I Delegation and Chairperson Emeritus, IT Committee, BCC&I



Capt. S. B. Mazumder, Executive Director, Seahorse Ship Agencies Pvt. Ltd. (and Chairman, Shipping Committee, The Bengal Chamber), sharing his perspective on Shipping Sector during B2B discussions with FBCCI



Mr. R. N. Lahiri, Co- Leader of the BCC&I Delegation, presenting a memento to Mr. Abdul Matlub Ahmad, President, FBCCI



Mr. Abdul Matlub Ahmad, President, FBCCI, presenting a memento to Mr. R N Lahiri, Co- Leader of BCC&I Delegation



The members of BCC&I Delegation with the President and other members of FBCCI



Inaugural Ceremony of Indo Bangla Trade Fair. L-R: Shri Harsh Vardhan Shringla, High Commissioner of India to the People's Republic of Bangladesh; Janab Tofail Ahmed, Hon'ble Minister, Ministry of Commerce, Government of Bangladesh; Mr. Abdul Matlub Ahmad, President, FBCCI; Mr. Jahangir Bin Alam, Secretary & CEO, India-Bangladesh Chamber of Commerce and Industry

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A section of audience with the BCC&I Delegation members at the Inaugural Ceremony of Indo Bangla Trade Fair



Meeting of The Bengal Chamber Delegation with Shri Harsh Vardhan Shringla, High Commissioner of India to the People's Republic of Bangladesh



Meeting of The Bengal Chamber Delegation with Dr. A F M Manzur Kadir, Director General, Export Promotion Bureau



Mr. Ambarish Dasgupta, Immediate Past President of BCC&I and Leader of The Bengal Chamber Delegation with Janab Tofail Ahmed, Hon'ble Commerce Minister, Bangladesh



Members of BCC&I Delegation with Janab Tofail Ahmed, Hon'ble Commerce Minister, People's Republic of Bangladesh



Meeting of The Bengal Chamber Delegation with Janab Nasrul Hamid, Hon'ble State Minister, Power Division-Ministry of Power Energy & Mineral Resources



Members of the BCC&I delegation having a discussion meeting with Mr. Sabur Khan, Chairman of Daffodil University



Meeting with Ms. Nihad Kabir, President, Metropolitan Chamber of Commerce & Industry, Dhaka (MCCI)



Members of BCC&I Delegation - on arrival at the Chittagong airport



Informal Meeting with Mr. Mahfuzul Hoque Shah, Director, The Chittagong Chamber of Commerce and Industry at Chittagong



Capt. S B Mazumder and Mr. Arup Bandhu Guha at the Pangaon Port upon invitation from the Ministry of Shipping accompanied by Ms. Binti Jahan, an official from the BBIN desk of FBCCI



Mr. R N Lahiri, Co-Leader of BCC&I Delegation with the members of CCCI



Mr. R N Lahiri, Co-Leader of BCC&I Delegation, during his speech during the B2B Meeting with CCCI



Mr. Somnath Halder, Assistant High Commissioner of India, addressing the audience during the B2B Meeting with CCCI



Mr. Md. Nurun Newaz , Senior Vice President, CCCI presenting a memento to Mr. R N Lahiri, Co-Leader of BCC&I Delegation



B2B Meeting with Chittagong Chamber of Commerce in progress

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Members of The Bengal Chamber Delegation at World Trade Centre, Chittagong



Capt. S B Mazumder, Executive Director, Seahorse Ship Agencies Pvt. Ltd. with the Terminal Manager Mr. Golam Md. Sarwarul Islam and Assistant Terminal Manager of Chittagong Port



The BCC&I Delegation, found good coverage in Bangladeshi media

27th February 2017  
Taj Gateway, Kolkata

Interactive Seminar on “How to grow your business in Hong Kong & Beyond”

The Bengal Chamber of Commerce and Industry, in partnership with Invest Hong Kong, organized an Interactive Seminar on “How to grow your business in Hong Kong & Beyond” on 27th February 2017 at Taj Gateway Hotel, EM Bypass Kolkata, from 6.30 pm onwards followed by an Interactive Session and Networking Dinner.

The objectives of the seminar were:

- Ease of doing business in Hong Kong to cater to the Mainland China and Asia Pacific market.
- Highlighting the One Belt One Road initiative taken by China.
- Highlighting the opportunities and areas for India-based companies to successfully establish and grow their business in Hong Kong.

Mr. Smarajit Purkayastha, Assistant Director General, The Bengal Chamber of Commerce and Industry set the tone

with his welcome speech while Mr. Francis Ho, Associate Director General, InvestHK (Government of Hong Kong) graced the session along with Mr. Rampat Gupta, Consultant, Hong Kong Trade Development Council, Delhi. Mr. Siddhant Gupte, Consultant, International Operations, Invest Hong Kong India Team moderated the Q&A session.

Mr. Francis Ho delivered a presentation on “Investment Promotion - Where Business Goes to Grow”. His presence and insights on business opportunities in Hong Kong and bilateral business relationships between Hong Kong and India made the session most relevant and meaningful. Mr. Rampat Gupta shared his perspectives on “Exploring Business Opportunities via HKTDC’s Integrated Marketplace.” His insights on the business landscape of Hong Kong enlightened the representatives of the local industries on the opportunities of doing business in Hong Kong.

## PROGRAMME

### Interactive Seminar on “How to grow your business in Hong Kong & Beyond”

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L-R: Mr. Smarajit Purkayastha, Assistant Director General, The Bengal Chamber of Commerce and Industry; Mr. Francis Ho, Associate Director General, InvestHK (Government of Hong Kong); Mr. Rampat Gupta, Consultant, Hong Kong Trade Development Council, Delhi; Mr. Siddhant Gupte, Consultant, International Operations, Invest Hong Kong India Team



Ms. Sukanya Bose, Deputy Director, The Bengal Chamber of Commerce and Industry, emceeding the Session



Mr. Smarajit Purkayastha, Assistant Director General, The Bengal Chamber of Commerce and Industry, delivering the formal welcome address



Mr. Francis Ho, Associate Director General, InvestHK (Government of Hong Kong) addressing the audience



Mr. Rampat Gupta, Consultant, Hong Kong Trade Development Council, Delhi, during his discourse



Mr. Rampat Gupta addressing the audience during the Q/A Session



Q/A Session in progress



Q/A Session in progress

27th February 2017  
Taj Gateway, Kolkata

## Interactive Seminar on “How to grow your business in Hong Kong & Beyond”



A section of the audience



Mr. Smarajit Purkayastha presenting a memento to Mr. Francis Ho



Mr. Smarajit Purkayastha presenting a memento to Mr. Rampat Gupta



Mr. Smarajit Purkayastha presenting a memento to Mr. Siddhant Gupte

28th February 2018  
The Bengal Club, Kolkata

## Urban Landscapes: Transformative Approaches

The Bengal Chamber of Commerce and Industry (BCC&I), in collaboration with The Energy and Resources institute (TERI), hosted the first pre-event in the run-up to the next edition of the World Sustainable Development Summit (WSDS) slated for February, 2018 in New Delhi, the new personification of TERI’s annual flagship event, (<http://wsds.teriin.org/#>) which BCC&I is partnering.

The Regional Dialogue, themed, ‘Urban Landscapes: Transformative Approaches’ was held on 28th February 2017 at Salon 175 in The Bengal Club. The Inaugural Session was graced by Shri Basudeb Banerjee, IAS, Chief Secretary, Government of West Bengal; Mr. Arnab Roy, IAS, Principal Secretary, Environment, Government of West Bengal; Dr. Ajay Mathur, Director General, TERI and Mr. Nazeeb Arif, Executive Vice President Corporate Communications, ITC Limited.

The Valedictory Address was delivered by Dr Sanjeev Chopra, IAS, Additional Chief Secretary to the Government of West Bengal. The Kolkata Regional Dialogue was the first in a series of dialogues to be hosted later in the calendar year in the Indian urban conglomerates of Mumbai and Bengaluru. This series of Dialogues will address key urban issues related to the realms of Waste, Water Management and Sustainable Habitat.

This session brought together experts working on various issues at the urban level, to discuss the various facets and challenges we face and find solutions to them.

The Chamber’s publication “Environmental Appraisal and Planning – A Treatise” was released on the occasion of this programme by Shri Basudeb Banerjee, IAS, Chief Secretary, Government of West Bengal.

The Session on “Sustainable Waste Management – Transformative Approaches” was moderated by Mr. Alope Mookherjee, Past President, The Bengal Chamber of Commerce and Industry. Dr. Suneel Pandey, Director-GGRE, TERI and Mr. Sourav Daspatnaik, CEO, Swach Environment Pvt. Ltd. joined as Speakers.

The Session on “Urban Water Management” was moderated by Mr. Arun Kumar Mukherjee, Chairperson Emeritus, Energy and Environment Committee, The Bengal Chamber. The speakers included Mr. Anshuman, Associate Director-WR & Forestry, TERI; Mr. B K Maity, Director General (Water Supply), Kolkata Municipal Corporation; Prof. Somnath Sen, from IIT Kharagpur, West Bengal and Mr. Nirmal Mallick, CEO, Naba Diganta Water Management Ltd. Kolkata.

The Session on “Transformative Habitats” was moderated by Ms. Shakuntala Ghosh, Partner, Ghosh, Bose & Associates

**Urban Landscapes: Transformative Approaches**

28th February 2018  
The Bengal Club, Kolkata

Architects. The Speakers included Mr. Sanjay Seth, CEO, GRIHA Council, TERI; Mr. Harsh Vardhan Patodia, Vice President, Credai National and Chairman & MD Unimark Group; Mr. Debashish Das, BIM Manager, AECOM.

There was also a special session on “Energy Basket of India- Innovations for Clean and Sustainable Practices” which was moderated by Mr. Deb A Mukherjee, Chairperson, Energy and Environment Committee, The Bengal Chamber. Mr. Rounak Bandhopadhyay, Regional Manager, West Bengal &

North Eastern States, EESL and Mr. Boben Anto, Chief Operating Officer, India Uniper Power Service Ltd. were the speakers. A film on “UK-KMC Programme on Low Carbon and Climate Resilient Kolkata” was also shown in the programme which was introduced by Ms. Haimanti Poddar, British Deputy High Commission in Kolkata.



Mr. Sutanu Ghosh, President, The Bengal Chamber delivering the Welcome Address



The audience



The Inaugural Session (L-R): Mr. Deb A Mukherjee, Chairperson, Energy and Environment Committee, The Bengal Chamber; Mr. Arnab Roy, IAS, Principal Secretary, Environment, Government of West Bengal; Mr. Sutanu Ghosh, President, The Bengal Chamber; Shri Basudeb Banerjee, IAS, Chief Secretary, Government of West Bengal; Dr. Ajay Mathur, Director General, TERI; Mr. Nazeeb Arif, Executive Vice President Corporate Communications, ITC Limited and Mr. Subhodip Ghosh, Director General, The Bengal Chamber



Dr. Ajay Mathur, Director General, TERI delivering the Opening Remarks



Mr. Nazeeb Arif, Executive Vice President Corporate Communications, ITC Limited



Mr. Arnab Roy, IAS, Principal Secretary, Environment, Government of West Bengal



28th February 2018  
The Bengal Club, Kolkata

Urban Landscapes: Transformative Approaches



Shri Basudeb Banerjee, IAS, Chief Secretary, Government of West Bengal



Release of Chamber's publication "Environmental Appraisal and Planning - A Treatise"



The Session on "Sustainable Waste Management - Transformative Approaches" (L-R): Dr. Suneel Pandey, Director-GGRE, TERI; Mr. Alok Mookherjee, Past President, The Bengal Chamber of Commerce and Industry and Mr. Sourav Daspatnaik, CEO, Swach Environment



Special Session on "Energy Basket of India - Innovations for Clean and Sustainable Practices" (L-R): Mr. Rounak Bandhopadhyay, Regional Manager, West Bengal & North Eastern States, EESL; Mr. Deb A Mukherjee, Chairperson, Energy and Environment Committee, The Bengal Chamber and Mr. Boben Anto, Chief Operating Officer, India Uniper Power Service Ltd.



Ms. Haimanti Poddar, British Deputy High Commission in Kolkata.



The Session on "Urban Water Management" (L-R): Mr. Anshuman, Associate Director-WR & Forestry, TERI; Mr. Arun Kumar Mukherjee, Chairperson Emeritus, Energy and Environment Committee, The Bengal Chamber; Mr. Nirmal Mallick, CEO, Naba Diganta Water Management Ltd. Kolkata; Mr. B K Maity, Director General (Water Supply), Kolkata Municipal Corporation and Prof. Somnath Sen, from IIT Kharagpur, West Bengal



The Session on "Transformative Habitats" (L-R): Mr. Debashish Das, BIM Manager, AECOM; Mr. Sanjay Seth, CEO, GRIHA Council, TERI; Ms. Shakuntala Ghosh, Partner, Ghosh, Bose & Associates Architects and Mr. Harsh Vardhan Patodia, Vice President, Credai National and Chairman & MD Unimark Group

## PROGRAMME

### Urban Landscapes: Transformative Approaches

28th February 2018  
The Bengal Club, Kolkata



Dr. Sanjeev Chopra, IAS, Additional Chief Secretary to the Government of West Bengal delivering the Valedictory Address



Dr. Annapurna Vancheswaran, Senior Director-SDO &YE, TERI closing the programme

## UPCOMING PROGRAMME

<b>Women Empowerment : Beliefs and Balances</b>	<b>6th March, 2017</b>	<b>Chamber premises</b>
<b>Interactive Session with Rami Goldratt on the Theory of Constraints</b>	<b>7th March 2017</b>	<b>Chamber premises</b>
<b>Workshop on GST Outreach Programme</b>	<b>8th March 2017</b>	<b>Kendriya Utpad Shulk Bhawan</b>
<b>Business Delivery Models for Solar Energy Implementation with Earth Day Network on Solar Appreciation Day</b>	<b>10th March 2017</b>	<b>American Center</b>
<b>Next Gen Employability Conclave – 3rd Edition</b>	<b>18th March 2017</b>	<b>Chamber premises</b>
<b>The Bengal Chamber Sit n Draw on the occasion of Earth Day</b>	<b>22nd April 2017</b>	
<b>Seminar and B2B on Business Opportunities in Latin America and Spain</b>	<b>28th April 2017</b>	<b>Chamber premises</b>
<b>Business IT Conclave</b>	<b>12th May 2017</b>	<b>Hyatt Regency</b>

## Announcement for tie-up among JIS College of Engineering , four Russian Universities & a University from UK on 23rd February @ Hyatt Regency.

### International Memorandum of Understanding (MoU) signed between JIS Group and Russian Federation for Launching of CENTRE OF EXCELLENCE

JIS Group has signed a Memorandum of Understanding (MoU) with four Russian Organizations, namely, Russian New University, Scientific Research Institute 'ASONIKA', Russian-Indian S&T Centre, and Moscow Institute of Physics & Technology on 23rd February 2017 at Kolkata. Present on the occasion were eminent personalities such as

- Ms.Lyudmila I. Kornaukhova, Deputy General Director, Russian –Indian Scientific & Technological Centre
- Ms.Shornikova Anna, Director-Center of International Cooperation, Moscow Institute of Physics & Technology
- Dr. Sergey Ya. Sukonkin, Director General- Russian-Indian S&T Centre, Moscow
- Mr. Francisco Marmolejo, Lead Education Specialist, India- The World Bank
- Dr. M. P. Poonia, Vice Chairman-AICTE
- Dr. Manpreet Singh Manna, Director-AICTE

In the mission of being the global leader in scientific development, JIS Group conceptualized the idea of setting up a Centre of Excellence (CoE) to promote cutting-edge research and also to achieve the mission of Idea to Market. The CoE would be developed and created in collaboration with the pioneering scientific bodies of the Russian Federation. Both the countries have many common priorities

in science and technology and the Centre of Excellence will augment the research and development for societal need. This Centre of Excellence (CoE) will work as a team, a shared facility or an entity that provides leadership, best practices, research, support and/or training for a focus area. The focus area might be a technology, a business concept, a skill or a broad area of study. With the view of transforming the learning methodology, competency building, exploration of entrepreneurship potentiality, and knowledge sharing, this CoE will foster science and research and skill development with mentoring, technology transfer, education and measurements designed to accelerate their success, and create jobs & revenue for both the stakeholders. It would contribute to an innovative learning and technological exchange environment on the campus. Setting up industry-academia partnership is also a major role of the said CoE.



# NEWS FROM THE JIS GROUP

