REPORTING PROFORMA FOR COMMERCIAL WINGS

(Data Source: National Trade Statistics of the reporting country)

The report has 3 parts: 1) Monthly- Trade in Goods and Qualitative;
2) Quarterly- Services, Investment and Logistics; and
3) Annually- Trade in Goods and Services overall

| Name of the | he Mission | (Country) | Peru |
|-------------|--------------|------------|---------|
| Name of the | IE MIISSIOII | (Country). | F & I U |

I. MONTHLY REPORT

A. Trade in goods

a) Total trade in goods duringJanuary to June 2019

| 0 | Я | 2 | Λ | 1 | 9 |
|---|---|---|---|---|---|
| U | 0 | ~ | U | 1 | 9 |

| | Export (US\$ million) | Import (US\$ million) | Status (P) Provisional/ (F) Final |
|------------------------------|--------------------------|--------------------------|---|
| Country's trade with India | 1,057 | 413.66 | |
| Country's total global trade | 22,015 | 20,817 | |

b) Preferential trade in goods during

| 0 | 8 | 2 | 0 | 1 | 9 | |
|---|---|---|---|---|---|--|

| S.No. | Preferential / Free Trade Agreement with India | Preferential Imports from India (US\$ million) | Preferential Imports from World (US\$ million) |
|-------|---|--|--|
| 1 | | | , |
| 2 | | | |
| | | | |

(Source: Customs/National Trade Statistics of reporting country)

| S.No. | Preferential / Free Trade Agreement with India | Preferential Exports to India (US\$ million) | Preferential Exports to World (US\$ million) |
|-------|---|--|--|
| 1 | | | |
| 2 | | | |
| | | | |

(Source: based on Certificate of Origin issued by reporting country)

c) Top 10 items of import from India during

| 0 | 8 | 2 | 0 | 1 | 9 | |
|---|---|---|---|---|---|--|
|---|---|---|---|---|---|--|

January to June 2019

| Nō | HS CODE | Commodity | Value (USD Million) Jan Jun. 2019 | % Share in Total Import | Quantity in KG |
|----|------------|--|---|-------------------------------|-------------------|
| 1 | 8703210010 | Other automobiles 1000 cm3 | 29.35 | 68.68% | 5,557,414.00 |
| 2 | 8703229020 | Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D Ignition | 19.14 | 8.10% | 2,401,832.00 |

| 3 | 5205230000 | Single yarn comb fibre measuring 192.3< titul =< 232.5 decitex | 18.64 | 92.38% | 6,065,971.40 |
|----|------------|---|-------|--------|--------------|
| 4 | 520522000 | Single yarn comb fibre measuring <=714.29 but not <232.56 decitex | 15.59 | 91.74% | 5,291,806.74 |
| 5 | 5402330000 | Polyester textured filament yarn | 14.85 | 50.99% | 8,914,314.19 |
| 6 | 3004902900 | Medicines for human use | 13.05 | 7.65% | 667,611.09 |
| 7 | 3002209000 | Vaccines for human medicine | 11.27 | 13.86% | 54,068.58 |
| 8 | 5205130000 | Single yarn uncombed fibre measuring <=232.56 but not <192.31 decitex | 10.86 | 83.19% | 3,817,259.80 |
| 9 | 5509530000 | Polyester staple fiber yarn with cotton | 9.02 | 61.24% | 3,565,668.32 |
| 10 | 8703239020 | Other vehicles, D> 1500 CM3 BUT <=3000 CM3 spark-ignition engine | 8.62 | 3.12% | 894,459.00 |

Total USD (MILLIONS): 150.39 million [It represents 36.35% of Peru's total imports from India during the period Jan-Jun 2019].

d) Top 10 items of export to India during

| 0 8 | 2 | 0 | 1 | 9 |
|-----|---|---|---|---|
|-----|---|---|---|---|

January to June 2019

| Nº | Hs Code | Commodity | Value (USD Million) Jan Jun. 2019 | % Share in Total Export | Quantity in KG |
|----|------------|------------------------------------|---|-------------------------------|----------------|
| 1 | 7108120000 | Gold in other unwrought forms | 978.47 | 29.71% | 30,640.72 |
| 2 | 2603000000 | Copper ores and concentrates | 63.92 | 1.07% | 41,728,128.00 |
| 3 | 8430410000 | Drilling Machines | 1.88 | 12.99% | 55,207.73 |
| 4 | 7204290000 | Other waste of alloy steel | 1.79 | 62.60% | 6,281,520.00 |
| 5 | 5501309000 | Other wires of synthetic filaments | 1.19 | 30.84% | 673,954.94 |
| 6 | 7404000000 | Copper Waste and Scrap | 1.09 | 5.12% | 281,534.00 |
| 7 | 7408210000 | Other copper wires | 0.85 | 5.66% | 141,639.00 |
| 8 | 806100000 | Fresh grapes | 0.8 | 0.22% | 410,239.20 |
| 9 | 8107200000 | Unwrought cadmium, powder | 0.74 | | 280,280.00 |
| 10 | 2817001000 | Zinc oxide | 0.73 | 1.48% | 282,000.00 |

Total USD (MILLIONS): 1,051 [It represents 99.5% of Peru's total exports to India].

e) Potential products of imports from India

| S.No. | Commodity (6 digit HS tariff line) | Rationale (Max.200 words) |
|-------|---------------------------------------|---|
| 1 | 690700 Ceramic Tiles | Requests for procurement of these products were received from |
| 2 | 36050010 Safety Matches | Peruvian importers, and their requirements were forwarded to |
| 3 | 390100 Polyethylene | respective export promotion councils in India. |
| 4 | 76109090 Naval | |
| | Aluminum | |
| 5 | 401100 Auto parts | |

| 6 |) | 32064930 Blue Pigment |
|---|---|----------------------------|
| 7 | • | 32041990 Colorant for |
| | | gasoline |
| 8 | • | 8201000 Agricultural tools |

B. **QUALITATIVE**

Month

| М | М | Υ | Υ | Υ | Υ |
|---|---|---|---|---|---|
| | | | | | |

1. Market Access Alerts (attach copy of notification):

a. Alerts on customs tariff changes: -

| S.No. | Notification no. and date | HS code | Description | Original customs tariff | Present customs tariff | Effective from | Remarks if any |
|-------|---------------------------|------------|-------------|-------------------------|------------------------|-------------------|-------------------|
| 1. | | | | | | | |
| 2. | | | | | | | |
| | | | | | | | |

b. Alerts on non tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.)

| S.No | Notification | Measure | HS Codes | Effective from | Remarks if |
|------|--------------|---------|----------|----------------|------------|
| | no./ date | | | | any |
| 1. | | | | | |
| 2. | | | | | |
| | | | | | |

c. Alerts on standards, technical regulations and conformity assessment procedures:

| S.No. | Notification no./ date | Standard/ technical regulation/ conformity assessment procedure | HS Codes | Effective from | Remarks if any |
|-------|---------------------------|---|----------|----------------|----------------|
| 1. | | | | | |
| 2. | | | | | |
| | | | | | |

d. Alerts on trade defense measures taken by respective country: (Safeguards including special safeguard, antidumping, CVD or anti- subsidy)

| S.No. | Notification no., date or other references | Type (initiation, final, prov., sunset, consultations, new shipper review) | Details of products/ sectors affected (including HS codes) | Effective from | Remarks if any |
|-------|---|---|--|-------------------|----------------|
| 1. | | | | | |
| 2. | | | | | |
| | | | | | |

e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.

| S.No. | Notification no., and date or other references | Service sectors affected | Modes | Effective from | Remarks if any |
|-------|---|--------------------------|-------|-------------------|----------------|
| 1. | | | | | |
| 2. | | | | | |
| | | | | | |

2. Feedback

a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country

| S.No. | Name of business house | Activity sector | Trade barrier issues if any (incl. HS codes) | General Feedback (Max.200 words) |
|-------|------------------------|-----------------|--|--|
| 1. | | | | |
| 2. | | | | |
| | | | | |

b. Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation)

| S.No. | Activity (trade fair, BSM etc.) | Date and venue | Number of participants from India | Name(s) of large/ key participants from India | Feedback received (Max.200 words) | Source of funding (MAI, TA/TC) |
|-------|---------------------------------------|---|-----------------------------------|--|---|--|
| 1. | Pharmexcil BSM | 22 nd August Hilton Hotel | 28 | Members companies from Pharmexcil | Delegation was positive about their BSMs and their interactions with Health Ministry and its agencies | |

c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued:

| S.No | Activity (trade fair) | Date and venue | Number of participants from the relevant country | List of large/ key participants from the relevant country | Number of Business Visas issued | Feedback received (Max.200 words) |
|------|--------------------------------|-------------------|--|--|---|---|
| 1. | Source India 2019 SRTEPC | 21-23 August | 1 | Mr. Fernando Ferrini | 5 business visa and 1 employment visa issued | It was Mr Ferrini's second visit to this fair and he gave a positive feedback, The deliverable was his business interaction with an co. Shubhalakshmi Polyesters Ltd, and |

| | | | he ordered a |
|--|--|--|------------------------|
| | | | container of Polyester |
| | | | fibers. |

3.Trade and Investment:

a. <u>Significant trends in trade and investment</u> (Sources: Sources: Sunat -National Superintendence of Customs and Tax Administration)

| S.No. | Category | Details of significant trends (Max.200 words) | Analysis (Max. 200 words) |
|-------|---------------------|--|---|
| 1. | Trade in Good | yarn with cotton) registered an increase of 108% to US \$9.02 million from US \$4.33 million, during the period Jan-Jun 2019 over the corresponding period in 2018. Five of the top ten items of India's export to Peru pertaining to textiles sector – as shown on page 1 & 2 of the report – have more than 50% market share | • India's exports of yarns and fibers have been among the top 10 items of export to Peru for the last five years. |
| | | of Peru's global imports of these items. more than 50% in correspondence to the total import amount of Peru. During the period Jan-Jun 2019, imports of Medicines for human use (3004902900) registered an increase of 44% to US \$13.05 million from US \$9.06 million and Vaccines for human medicine (3002209000) showed an increase of 141% to US \$11.27 million from US \$4.67 million over the corresponding period in 2018. | |
| | | • During the period of report, India's exports to Peru registered a decline of about 8% from \$451 million in Jan-May 2018 to \$414 million. | |
| 2. | Trade i Services | n | |
| 3. | Investment | | |

b. Opportunities for investments/ assets on offer/major company divestment:

| S.No. | Sector Name | Particulars of the asset | Contact details |
|-------|-----------------|--------------------------|-----------------|
| | (List attached) | /company | |
| 1. | | | |
| 2. | | | |

c. Information on tender Notices for projects and procurements of interest to Indian project exporters/ suppliers (USD15 million & above)

| S.No. | Tender/ procurement notice No and date | Sector | Value of tender/ procurement |
|-------|--|--------|---------------------------------|
| 1. | | | |
| 2. | | | |
| | | | |

d. Trade Queries for Imports/ Exports (if not uploaded on the Indian trade portal)

| S.No. | Enquiry originator | Product with HS Codes | Nature (Import/ Export) | Value (US\$ million) | Action Taken (Max.200 words) |
|-------|-------------------------------|---|-------------------------------|----------------------------|------------------------------------|
| 1. | | | Export | | Provided list |
| | GLOBAL INTERNATIONAL | 9404,9403,9402,9401,9031,9024,8302,7326 ,7307,9018,8479,8302 Base metal articles | | | of importers in Peru |
| 2. | | | Export | | Provided list |
| | CHIRANJILAL RAYONS PVT LTD | 5407,5402,5205 Yarn | | | of importers in Peru |
| 3. | | | Export | | Provided list |
| | ZYDEX | 3907,3215,3204,3808,3506,3504,3205 | | | of importers |
| | INTERNATIONAL | Chemicals | | | in Peru |
| 4. | | | Export | | Provided list |
| | M M RAJ | | | | of importers |
| | CERAMIC TILES | 6907 Ceramic tiles | | | in Peru |
| 5. | | | Export | | Provided list |
| | QSNAP | | | | of importers |
| | INTERNATIONAL | 9403,4202,4203 Furniture | | | in Peru |
| 6. | LANDMARK | 5603,5515,5513,5512- | Export | | Provided list |
| | DISTRIBUTORS & | 5514,5510,5402,5509,5310,5506,5209,5503 | | | of importers |
| | MARKETING PVT | ,5205,5501,5201,5407 | | | in Peru |
| | LTD | Textiles | | | |
| 7. | | | Export | | Provided list |
| | PATEL GLOBAL | | | | of importers |
| | EXPORTS | 0902,0901,090230 Tea and coffee | | | in Peru |
| 8. | ASIAN | | Export | | Provided list |
| | FILTRATION | | | | of importers |
| | TECHNOLOGY | 8421 centrifuge machinery | | | in Peru |
| 9. | | | Export | | Provided list |
| | | | | | of importers |
| | ROTEX | 3506,3504,3404,3403,3402,3401 Chemicals | | | in Peru |
| 10. | LANDMARK | | Export | | Provided list |
| | DISTRIBUTORS & | | | | of importers |
| | MARKETING PVT | 5603,5407,5402,5515,5513,5512- | | | in Peru |
| | LTD | 5514,5506,5503,5209,5310,5402 Textiles | | | |
| 11. | | | Export | | Provided list |
| | PATIDAR | | | | of importers |
| | OVERSEAS | 6907 Ceramic tiles | | | in Peru |
| 12. | | | Export | | Provided list |
| | | | | | of importers |
| | EEPC | Engeneering | | | in Peru |

| 13. | | | Export | Provided list of importers |
|-----|-------------------------|--------------------------|--------|--|
| | INDY BLU | 0909 Seeds | | in Peru |
| 14. | GOLDEN TERRY | | Export | Provided list of importers |
| | TOWEL | 6302 Fabrics | | in Peru |
| 15. | EcoSphere Speciality | 3204,3808,3506 Chemicals | Export | Provided list of importers in Peru |
| 16. | ASHWANI YADAV | 6907 Textiles | Export | Provided list of importers in Peru |

| 4. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. / Significant stories/features | | | | | | |
|--|--|--|--|--|--|--|
| on India related trade, investment, services and logistic sector, published | | | | | | |
| foreign journals/dailies, etc.: (Max. 500 words) | | | | | | |
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5. Details of trade research, information dissemination activity of the commercial wing

| S.No. | Nature of activity (trade research, information dissemination, seminars etc) (Max.200 words) | Details of Seminar/ conference (date/ venue, no of participants) or research (Max.200 words) | Details of trade research (title of the report, executive summary, date of publication) (Max.200 words) |
|-------|--|---|---|
| 1. | Continued subscription to IPSOS data base of Peruvian companies in order to effectively provide detailed contact information of these companies to Indian exporters. | | (Max.200 Words) |

6. Details of activities conducted out of Trade promotion budget:

| BE for current | RE for current | Amount utilised | Details of Activity | |
|----------------|----------------|-----------------|----------------------------|--|
| financial year | financial year | | (Max.200 words) | |
| | Rs.170,000 | Rs.133,066 | Subscription to IPSOS data | |
| | | | base of Peruvian importers | |
| | | | and exporters and printing | |
| | | | of Make in India booklets. | |

7. Action taken on the previous JWGs, Joint Commissions, Sub-Commissions etc. (issues that Mission had to follow up with host government):

| S.No. | Detail of JWG/JEC with date and venue | Action Point (Max. 200 word) | Action Taken (Max. 200 words) |
|-------|---------------------------------------|------------------------------|-------------------------------|
| 1 | | | |
| 2 | | | |
| | | | |

8. Complaints from foreign buyer/supplier on quality and trade dispute:

| Name of | Address & | Name & | Brief description of | The authority to |
|--------------|--------------|-------------|----------------------|-----------------------|
| Foreign | contact | address of | complaint | whom the matter was |
| buyer/suppli | details of | Indian | | referred and the date |
| er | foreign | exporter/im | | on which the matter |
| | buyer/suppli | porter | | was referred. |
| | er | | | |
| | | | | |

9. Complaints of Indian exporter/importer:

| Name of Indian exporter/importer | Address & address of foreign buyer/supplier | Brief description of complaint | The authority to whom the matter was referred and the date on which the matter was referred. | Any outcome |
|--|---|--------------------------------------|---|---|
| CONSOLIDATED COIN COMPANY P. LIMITED | Bank BBVA Continental | Bank Fraud | Contact details sent to the affected company, called the Bank /Sent a formal letter to the bank | The complaint was initially received in June 2019, Embassy is following up with the bank. |
| SATI OVERSEAS PVT LTD | Bank BBVA Continental | Bank Fraud | Contact details sent to the affected company, called the Bank /Sent a formal letter to the bank | The complaint was initially received in June 2019, Embassy is following up with the bank. |

| <u>10. /</u> | 0. Any other issue of importance (Max. 500 words) | | | | | |
|--------------|---|--|--|--|--|--|
| | | | | | | |
| | | | | | | |
| | | | | | | |

REPORTING PROFORMA FOR COMMERCIAL WINGS

(Data Source: National Trade Statistics of the reporting country)

The report has 3 parts:
1) Monthly- Trade in Goods and Qualitative;

2) Quarterly- Services, Investment and Logistics; and3) Annually- Trade in Goods and Services overall

Name of the Mission (Country) : ____Bolivia_____

II. MONTHLY REPORT

C. Trade in goods

f) Total trade in goods during January to June 2019

| 0 | 8 | 2 | 0 | 1 | 9 |
|---|---|---|---|---|---|

| | Export (US\$ million) | Import (US\$ million) | Status (P) Provisional/ (F) Final |
|------------------------------|--------------------------|--------------------------|---|
| Country's trade with India | 482.09 | 83.7 | |
| Country's total global trade | 4,136 | 4,959 | |

g) Preferential trade in goods during

| 0 8 | 2 | 0 | 1 | 9 |
|-----|---|---|---|---|
|-----|---|---|---|---|

| S.No. | Preferential / Free Trade Agreement with India | Preferential Imports from India (US\$ million) | Preferential Imports from World (US\$ million) |
|-------|---|--|--|
| 1 | | | · |
| 2 | | | |
| | | | |

(Source: Customs/National Trade Statistics of reporting country)

| S.No. | Preferential / Free Trade Agreement with India | Preferential Exports to India (US\$ million) | Preferential Exports to World (US\$ million) |
|-------|---|--|--|
| 1 | | | |
| 2 | | | |
| | | | |

(Source: based on Certificate of Origin issued by reporting country)

h) Top 10 items of import from India during January to June 2019

| | 0 | 8 | 2 | 0 | 1 | 9 |
|--|---|---|---|---|---|---|
|--|---|---|---|---|---|---|

| N₀ | Commodity | Value (USD Million) Jan Jun. 2019 | % Share in Total Import |
|----|--|---|-------------------------------|
| 1 | Road vehicles | 30.97 | 6.76% |
| 2 | Medicines and pharmaceutical products | 14.61 | 12.43% |
| 3 | Industrial machinery and equipment and parts | 9.13 | 3.46% |
| 4 | Rubber products | 4.55 | 5.49% |

| 5 | Chemical materia and products | 4.46 | 2.65% |
|----|--|------|-------|
| 6 | Yarn, fabrics, textile fibers | 2.69 | 3.59% |
| 7 | Organic chemicals | 2.34 | 5.97% |
| 8 | Machinery, appliances, and electric appliances | 2.21 | 0.89% |
| 9 | Iron and steel | 2 | 0.68% |
| 10 | Inorganic chemical products | 1.6 | 4.00% |

Total top 10 items of Import from India: USD\$ 74.56 Million (It comprises 89% of Bolivia's total imports from India during the period Jan-June 2019)

g) Top 10 items of export to India during

January to June 2019

| Nº | Commodity | Value (USD Million) Jan Jun. 2019 | % Share in Total Export |
|----|--------------------------------|--|----------------------------|
| 1 | Non-monetary gold | 481.36 | 71.06% |
| 2 | Raw Fertilizers | 0.28 | 1.24% |
| 3 | Legumes and Fruits | 0.15 | 0.14% |
| 4 | Wood articles | 0.11 | 0.58% |
| 5 | Wood | 0.05 | 0.16% |
| 6 | Minerals and Waste of minerals | 0.04 | 0.00% |
| 7 | Petroleum and derivates | 0.04 | 0.11% |
| 8 | Manufactures of Leather | 0.02 | 0.23% |
| 9 | Plastic in primary forms | 0.004 | 0.24% |

Total Exports: US\$482.04 million (it comprises 99.9% of Bolivia's total exports to India)