

REPORTING PROFORMA FOR COMMERCIAL WINGS
(Data Source: National Trade Statistics of the reporting country)

The report has 3 parts: -

- 1) Monthly- Trade in Goods and Qualitative;
- 2) Quarterly- Services, Investment and Logistics; and
- 3) Annually- Trade in Goods and Services overall

Name of the Mission (Country): Peru

I. MONTHLY REPORT

A. Trade in goods

a) Total trade in goods during

0	7	2	0	1	9
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January – May 2019

	Export (US\$ million)	Import (US\$ million)	Status (P) Provisional/ (F) Final
Country's trade with India	884.57	352.689	
Country's total global trade	18,065	17,534	

b) Preferential trade in goods during

0	7	2	0	1	9
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S.No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from World (US\$ million)
1			
2			

(Source: Customs/National Trade Statistics of reporting country)

S.No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to World (US\$ million)
1			
2			

(Source: based on Certificate of Origin issued by reporting country)

c) Top 10 items of import from India during January-May 2019

0	7	2	0	1	9
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Nº	HS Code	Commodity	Value (USD Million) Jan. - May. 2019	% share in total import of the commodity	Quantity in KG
1	8703210010	Other automobiles 1000 cm3	24.322	22.42%	4,578,270.0

2	5205230000	Single yarn comb fibre measuring 192.3< titul =< 232.5 decitex	14.964	29.57%	4,888,122.9
3	8703229020	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D Ignition	15.688	2.71%	1,958,284.0
4	5402330000	Polyester textured filament yarn	12.73	18.57%	7,573,924.5
5	5205220000	Single yarn comb fibre measuring <=714.29 but not <232.56 decitex	12.267	29.68%	4,218,123.8
6	3004902900	Medicines for human use	11.173	2.78%	580,203.0
7	3002209000	Vaccines for human medicine	10.849	6.06%	51,531.6
8	5205130000	Single yarn uncombed fibre measuring <=232.56 but not <192.31 decitex	10.034	33.58%	3,526,706.2
9	8703239020	Other vehicles, D> 1500 CM3 BUT <=3000 CM3 spark-ignition engine	8.206	1.26%	852,639.0
10	5509530000	Polyester staple fiber yarn with cotton	7.912	22.06%	3,141,554.6

Total for top 10 items of import from India USD (MILLIONS): 128.145
[It comprises 36.33% of Peru's total imports from India during the period Jan-May 2019].

d) Top 10 items of export to India during January – May 2019

0	7	2	0	1	9
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Nº	HS Code	Commodity	Value (USD Million) Jan. - May. 2019	% share in total exports	Quantity in Kg
1	7108120000	Gold in other unwrought forms	851.513	31.49%	26,559.6
2	2603000000	Copper ores and concentrates	21.01	0.43%	9,115,568.0
3	7204290000	Other waste of alloy steel	1.666	66.88%	5,789,930.0
4	8430410000	Drilling Machines	1.451	13.10%	43,665.2
5	5501309000	Other wires of synthetic filaments	1.014	32.19%	577,979.3
6	7404000000	Copper Waste and Scrap	0.94	5.22%	236,594.0
7	0806100000	Fresh grapes	0.821	0.23%	410,239.2
8	7408210000	Other copper wires	0.614	4.86%	101,522.0
9	8107200000	Unwrought cadmium, powder	0.588	--	220,220.0
10	2817001000	Zinc oxide	0.588	1.45%	228,000.0

Total USD (MILLIONS): 880.205
[It comprises 99.5% of Peru's total exports to India].

e) Potential products of imports from India

S.No.	Commodity (6 digit HS tariff line)	Rationale (Max.200 words)
1	690700 Ceramic Tiles	Requests for procurement of these products were received from Peruvian importers, and their requirements were forwarded to respective export promotion councils in India.
2	36050010 Safety Matches	
3	390100 Polyethylene	
4	76109090 Naval Aluminum	
5	401100 Auto parts	
6	32064930 Blue Pigment	
7	32041990 Colorant for gasoline	

B. QUALITATIVE

Month

M	M	Y	Y	Y	Y
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1. Market Access Alerts (attach copy of notification):

a. Alerts on customs tariff changes: -

S.No.	Notification no. and date	HS code	Description	Original customs tariff	Present customs tariff	Effective from	Remarks if any
1.							
2.							
.							

b. Alerts on non tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.)

S.No	Notification no./ date	Measure	HS Codes	Effective from	Remarks if any
1.					
2.					
.					

c. Alerts on standards, technical regulations and conformity assessment procedures:

S.No.	Notification no./ date	Standard/ technical regulation/ conformity assessment procedure	HS Codes	Effective from	Remarks if any
1.					
2.					
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d. Alerts on trade defense measures taken by respective country:
(Safeguards including special safeguard, antidumping, CVD or anti- subsidy)

S.No.	Notification no., date or other references	Type (initiation, final, prov., sunset, consultations, new shipper review)	Details of products/ sectors affected (including HS codes)	Effective from	Remarks if any
1.					
2.					
.					

- e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.

S.No.	Notification no., and date or other references	Service sectors affected	Modes	Effective from	Remarks if any
1.					
2.					

2. Feedback

- a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country

S.No.	Name of business house	Activity sector	Trade barrier issues if any (incl. HS codes)	General Feedback (Max.200 words)
1.				
2.				
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- b. Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation)

S.No.	Activity (trade fair, BSM etc.)	Date and venue	Number of participants from India	Name(s) of large/ key participants from India	Feedback received (Max.200 words)	Source of funding (MAI, T/ATC)
1.						
2.						
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- c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued :

S.No	Activity (trade fair)	Date and venue	Number of participants from the relevant country	List of large/ key participants from the relevant country	Number of Business Visas issued	Feedback received (Max.200 words)
1.					1 business visa issued, 1 employment visa	

3. Trade and Investment:

- a. Significant trends in trade and investment (Sources: Sunat -National Superintendence of Customs and Tax Administration)

S.No.	Category	Details of significant trends (Max.200 words)	Analysis (Max. 200 words)
1.	Trade in Goods	<ul style="list-style-type: none"> • During Jan-May 2019, India's exports of medicines for human use (HTS# 3004902900) grew by about 45% to \$11.17 million from \$7.73 mn in the corresponding period in 2018. • India's exports of vaccines for human medicine (HTS # 3002209000) grew by about 133%, i.e. \$10.85 million in Jan-May 2019 over \$4.65 mn in Jan-May 2018. • During Jan-May 2019, India's exports of single yarn uncombed fibre measure <=232.56 but not <192.31 decitex (HTS # 5205130000) have shown a growth of 18% from \$8.45 million in Jan-May 2018 to \$10 million in Jan-May 2019 with a market share of about 33%. • During the period of report, India's exports to Peru registered a decline of about 7% from \$381 million in Jan-May 2018 to \$353 million. 	<ul style="list-style-type: none"> • While Indian pharma exports are showing a growth trajectory, one of the major reasons for a decline in India's exports is due to a decline in imports of three wheelers (3W) and two wheelers (2W). • In May 2018, Peru applied luxury tax (Selective Consumption Tax) of 10% over on some items, including automobiles. As a result, Peru's global imports of automobiles have shown considerable decline. • The Selective Consumption Tax of 10% over and above 6% ad valorem duty has negatively impacted India's 3W and 2W exports to Peru, which declined by 35%. Imports from China have also declined by 20%. • Steps have been taken to address this matter. The rate of 10% duty has already been brought down to 5%.
2.	Trade in Services		
3.	Investment		

b. Opportunities for investments/ assets on offer/major company divestment:

S.No.	Sector Name (List attached)	Particulars of the asset /company	Contact details
1.			
2.			

c. Information on tender Notices for projects and procurements of interest to Indian project exporters/ suppliers (USD15 million & above)

S.No.	Tender/ procurement notice No and date	Sector	Value of tender/ procurement
1.			
2.			
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d. Trade Queries for Imports/ Exports (if not uploaded on the Indian trade portal)

S.No.	Enquiry originator	Product with HS Codes	Nature (Import/ Export)	Value (US\$ million)	Action Taken (Max.200 words)
1.	XENSP INTERNATIONAL	1101/1108/10069/0811 Foods	Export		Provided list of importers in Peru
2.	ENVIRON GLOBAL	0910/0303 Seafood	Export		Provided list of importers in Peru
3.	SHALLOW CERAMIC PVT LTD	6907 Ceramic tiles	Export		Provided list of importers in Peru
4.	FINSOURCE IMPEX	8302/8309/8301/8306 Base metal articles	Export		Provided list of importers in Peru
5.	VISTA PROCESSED FOODS PVT	2004/1901/0710 Frozen foods	Export		Provided list of importers in Peru
6.	VISHVARAJSHH SARVAIYA	9018/4014/3004 Medical instruments	Export		Provided list of importers in Peru

7.	PARSHVA EXIM	3004 Analgesics	Export	Provided list of importers in Peru
8.	BRIJLALL SHIVNATH	6305 Jute bags	Export	Provided list of importers in Peru
9.	INCHAM	6034 Spices	Export	Provided list of importers in Peru
10.	BHANDARI AGRO PROCESSING INDUSTRIES	0806 Raisins	Export	Provided list of importers in Peru
11.	TECTRONICS ENGINEERS	8431 Parts of Machinery	Export	Provided list of importers in Peru
12.	GOPAL SNACKS PVT LTD	2106/2005 Snacks	Export	Provided list of importers in Peru
13.	REDSTONE	6907 Ceramic tiles	Export	Provided list of importers in Peru
14.	HINDUSTAN TYRE CO	4011/4013 Tyres	Export	Provided list of importers in Peru
15.	MARAND SALT INDUSTRIES	2501 salt	Export	Provided list of importers in Peru

16.	RAVI EXPORTS LTD	3401/3402/3404/3504/2915/2923/2924/2925/2926 Yarn	Export	Provided list of importers in Peru
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4. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. / Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies, etc.: (Max. 500 words)

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5. Details of trade research, information dissemination activity of the commercial wing

S.No.	Nature of activity (trade research, information dissemination, seminars etc) (Max.200 words)	Details of Seminar/ conference (date/ venue, no of participants) or research (Max.200 words)	Details of trade research (title of the report, executive summary, date of publication) (Max.200 words)
1.	Continued subscription to IPSOS data base of Peruvian companies in order to effectively provide detailed contact information of these companies to Indian exporters.		

6. Details of activities conducted out of Trade promotion budget:

BE for current financial year	RE for current financial year	Amount utilised	Details of Activity (Max.200 words)
	Rs.170,000	Rs.133,066	Subscription to IPSOS data base of Peruvian importers and exporters and printing of Make in India booklets.

7. Action taken on the previous JWG, Joint Commissions, Sub-Commissions etc. (issues that Mission had to follow up with host government):

S.No.	Detail of JWG/JEC with date and venue	Action Point (Max. 200 word)	Action Taken (Max. 200 words)
1			
2			

8. Complaints from foreign buyer/supplier on quality and trade dispute:

Name of Foreign buyer/supplier	Address & contact details of foreign buyer/supplier	Name & address of Indian exporter/importer	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.

9. Complaints of Indian exporter/importer:

Name of Indian exporter/importer	Address & address of foreign buyer/supplier	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.	Any outcome
SALSONS Impex Private Limited	Oriente Import del Peru SRL Av. Pacifico No. 261, Independencia, Post Code no. 28, Lima, Peru.	Pending balance payment	To Embassy in 28 th March 2019	Embassy got in touch with the Peruvian company and matter solved.
ERIS LIFESCIENCES LTD	Bank BBVA Continental	Bank Fraud	Embassy called the Bank /Sent a formal letter to the bank	The complaint was initially received in January 2019, Embassy is following up with the bank.
Eastman Industries LTD	Encofra SAC Ca. Piura 750 Lima	Balance payment pending	Embassy has reached out to the Peruvian company in order to accelerate the payment. On march 2019 they declare themselves bankrupt and asked for time to pay.	Embassy is again pursuing this matter with the local company

10. Any other issue of importance (Max. 500 words)

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2) Quarterly- Services, Investment and Logistics; and
3) Annually- Trade in Goods and Services overall

Name of the Mission (Country) : Bolivia

II. MONTHLY REPORT

C. Trade in goods

f) Total trade in goods during January to May 2019

0	7	2	0	1	9
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	Export (US\$ million)	Import (US\$ million)	Status (P) Provisional/ (F) Final
Country's trade with India	426.667	65.918	
Country's total global trade	3,391 million	4,189 million	

g) Preferential trade in goods during

0	7	2	0	1	9
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S.No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from World (US\$ million)
1			
2			

(Source: Customs/National Trade Statistics of reporting country)

S.No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to World (US\$ million)
1			
2			

(Source: based on Certificate of Origin issued by reporting country)

h) Top 10 items of import from India during January to May 2019

0	7	2	0	1	9
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Nº	Commodity	Value (USD Million Jan. -May. 2019)	% Share in Total Imports
1	Road vehicles	23.51	6.12%
2	Medicines and pharmaceutical products	12.33	12.42%
3	Industrial machinery and equipment and parts	6.15	2.69%
4	Rubber products	4.03	5.80%
5	Chemical materia and products	3.43	2.43%
6	Yarn, fabrics, textile fibers	2.44	7.33%
7	Organic chemicals	2.02	0.98%
8	Machinery, appliances, and electric appliances	1.98	0.96%
9	Iron and steel	1.5	0.61%
10	Various manufactured articles	1.11	0.68%

Total top 10 items of Import from India: USD\$ 58.5 Million
(It comprises 88.74% of Bolivia's total imports from India during the period Jan-May 2019)

g) Top 10 items of export to India during

January to May 2019

Nº	Commodity	Value (USD Million) Jan. - May. 2019	% Share in Total Exports
1	Non-monetary gold	426.085	77.73%
2	Raw Fertilizers	0.276	1.50%
3	Legumes and Fruits	0.148	0.16%
4	Wood	0.047	0.28%
5	Minerals and Waste of minerals	0.037	0.00%
6	Petroleum and derivates	0.037	0.12%
7	Manufactures of Leather	0.018	0.27%
8	Organic Chemicals	0.012	0.07%
9	Plastic in primary forms	0.004	0.30%

Total Exports: US\$426.664 million
(It comprises 99.9% of Bolivia's total exports to India)