

REPORTING PROFORMA FOR COMMERCIAL WINGS
(Data Source: National Trade Statistics of the reporting country)

The report has 3 parts: -

- 1) Monthly- Trade in Goods and Qualitative;
- 2) Quarterly- Services, Investment and Logistics; and
- 3) Annually- Trade in Goods and Services overall

Name of the Mission (Country): Peru

I. MONTHLY REPORT

A. Trade in goods

a) Total trade in goods during

1	0	2	0	1	9
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January to August 2019

	Export (US\$ million)	Import (US\$ million)	Status (P) Provisional/ (F) Final
Country's trade with India	1,204.00	584.03	
Country's total global trade	29,805.00	28,170.00	

b) Preferential trade in goods during

1	0	2	0	1	9
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S.No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from World (US\$ million)
1			
2			

(Source: Customs/National Trade Statistics of reporting country)

S.No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to World (US\$ million)
1			
2			

(Source: based on Certificate of Origin issued by reporting country)

c) Top 10 items of import from India during
January to Aug 2019

1	0	2	0	1	9
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Nº	HS Codes	Commodity	Value (USD Million) Jan.- Aug. 2019	% Share in Total Import	Quantity in KG
1	8703210010	Other automobiles <= 1000 cc	45.59	68.33%	8,727,386.00
2	8703229020	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	30.214	8.59%	3,740,476.00

3	5205230000	Single yarn comb fibre measuring 192.3< titul =< 232.5 decitex	28.959	92.66%	9,414,449.82
4	520522000	Single yarn comb fibre measuring <=714.29 but not <232.56 decitex	22.002	91.42%	7,411,499.45
5	540233000	Polyester textured filament yarn	18.514	48.09%	11,222,711.39
6	3004902900	Medicines for human use	17.003	7.41%	802,627.65
7	300220900	Vaccines for human medicine	14.474	15.38%	73,180.58
8	730531000	Circular welded iron or steel tubes	14.339	84.53%	7,809,240.00
9	520513000	Single yarn uncomb fibre measuring <=232.56 but not <192.31 decitex	13.999	79.25%	4,919,633.24
10	8703239020	Other vehicles, D> 1500 CM3 BUT <=3000 CM3 spark-ignition engine	11.8	3.13%	1,209,507.00

Total USD (MILLIONS): 584.032 million
[It represents 37.14% of Peru's total imports from India during the period Jan-Aug 2019].

d) Top 10 items of export to India during

1	0	2	0	1	9
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January to August 2019

Nº	HS Code	Commodity	Value (USD Million) Jan.- Aug. 2019	% Share in Total Export	Quantity in KG
1	710812	Gold in other unwrought forms	989.11	22.24%	30,972.99
2	260300	Copper ores and concentrates	195.98	2.50%	125,185,705.00
3	720429	Other waste of alloy steel	1.98	51.03%	7,019,130.00
4	843041	Drilling Machines	1.88	11.17%	55,207.73
5	1801002	Cocoa Beans roasted	1.87	17.32%	750,720.00
6	5501309	Other wires of synthetic filaments	1.39	27.71%	796,505.15
7	7404000	Copper Waste and Scrap	1.19	4.34%	306,454.00
8	7408210	Other copper wires	1.1	5.83%	186,787.00
9	8107200	Unwrought cadmium, powder	1.08		440,440.00
10	28170010	Zinc oxide	0.91	1.43%	357,000.00

Total USD (MILLIONS): 1,204
[It represents 99.38% of Peru's total exports to India].

e) Potential products of imports from India

S.No.	Commodity (6 digit HS tariff line)	Rationale (Max.200 words)
1	690700 Ceramic Tiles	Requests for procurement of these products were received from Peruvian importers, and their requirements were forwarded to respective export promotion councils in India.
2	36050010 Safety Matches	
3	390100 Polyethylene	
4	76109090 Naval Aluminum	
5	401100 Auto parts	
6	32064930 Blue Pigment	
7	32041990 Colorant for gasoline	
8	8201000 Agricultural tools	

B. QUALITATIVE

Month

M	M	Y	Y	Y	Y
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1. Market Access Alerts (attach copy of notification) :

a. Alerts on customs tariff changes: -

S.No.	Notification no. and date	HS code	Description	Original customs tariff	Present customs tariff	Effective from	Remarks if any
1.							
2.							
.							

b. Alerts on non tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.)

S.No	Notification no./ date	Measure	HS Codes	Effective from	Remarks if any
1.					
2.					
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c. Alerts on standards, technical regulations and conformity assessment procedures:

S.No.	Notification no./ date	Standard/ technical regulation/ conformity assessment procedure	HS Codes	Effective from	Remarks if any
1.					
2.					
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d. Alerts on trade defense measures taken by respective country:
(Safeguards including special safeguard, antidumping, CVD or anti- subsidy)

S.No.	Notification no., date or other references	Type (initiation, final, prov., sunset, consultations, new shipper review)	Details of products/ sectors affected (including HS codes)	Effective from	Remarks if any
1.					
2.					
.					

e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.

S.No.	Notification no., and date or other references	Service sectors affected	Modes	Effective from	Remarks if any
1.					

2.					

2. Feedback

- a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country

S.No.	Name of business house	Activity sector	Trade barrier issues if any (incl. HS codes)	General Feedback (Max.200 words)
1.	Four Indian companies – Nurture Aqua Technology Pvt. Ltd; Amorvet; Metro Exporters Pvt. Ltd; and Gartech Equipment Private Limited – took part in the 26 th edition of the Latin American Poultry Congress OVUM 2019 held in Lima on 9 – 11 October. The delegation from one of the Indian companies, M/s Nurture Aqua Technology visited the Embassy and met Ambassador and briefed about their business meetings with delegations from Mexico, Dominican Republic, El Salvador, Costa Rica, Brazil, Bolivia, and Chile. They intend to take part in this regional Congress more frequently. Ambassador assured the Indian company of all help they require from the Embassy that expands the bilateral collaboration between the Indian or the Peruvian companies.			
2.	An Indian company IK Jewellers' representatives called on Ambassador and briefed him on company's business operations in Peru.			

- b. Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation)

S.No.	Activity (trade fair, BSM etc.)	Date and venue	Number of participants from India	Name(s) of large/ key participants from India	Feedback received (Max.200 words)	Source of funding (MAI, TATC)
1	EEPC BSM	October 9 th , Costa del sol Hotel	9	Ajay Industries, Radcoflex India Pvt. Ltd., Swastic Drilling Company Ltd., Volta Impex Pvt. Ltd.,	A total of 21 business meetings were held for members of delegation.	
2	CLE BSM	17 & 18 October, Hotel Jose Antonio Deluxe	13	Amit Impex, Caldes Fashion, Dlords Exports	The two-day event had 222 business meetings with participation of 40 Peruvian companies.	
3	AEPC high delegation Visit	21 & 22 October, site visits	3	Chairman Shri H.K.L. Magu, Member Shri Rakesh Vaid, and Director, Ministry of Textiles Shri Balram Kumar	Delegation intends to launch a BSM delegation to Peru in future.	

- c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued :

S.No	Activity (trade fair)	Date and venue	Number of participants from the relevant country	List of large/ key participants from the relevant country	Number of Business Visas issued	Feedback received (Max.200 words)
					5 Business visa and 1 employment visa issued.	

3. Trade and Investment:

- a. Significant trends in trade and investment (Sources: Sources: Sunat -National Superintendence of Customs and Tax Administration)

S.No.	Category	Details of significant trends (Max.200 words)	Analysis (Max. 200 words)
1.	Trade in Goods	<ul style="list-style-type: none"> India's exports of motor vehicles in <= 1000 cc (8703210010) segment occupy 68% of market share. Peruvian imports of Medicines for human use (3004902900) and Vaccines for human medicine (3002209000) from India continue among top 10 import items for the last eight consecutive months; both items showing a growth of 26% and 193% respectively as compared to corresponding period in 2018. The item Circular welded iron or steel tubes (73053100) which made first-time entry to Peru in July 2019 with exports worth \$6 million entered among top 10 items of export from India with another \$8 million exports in August 2019. With total exports valued at \$14.34 million, India's exports of this item represent 84% of the market share. 	<ul style="list-style-type: none"> During Jan-Aug 2019, Peruvian global imports declined by 1.9% and imports from India during this period declined by 2.3%. Steps have been taken to address the decline in exports.
2.	Trade in Services		
3.	Investment		

- b. Opportunities for investments/ assets on offer/major company divestment:

S.No.	Sector Name (List attached)	Particulars of the asset /company	Contact details
1.			
2.			

- c. Information on tender Notices for projects and procurements of interest to Indian project exporters/ suppliers (USD15 million & above)

S.No.	Tender/ procurement notice No and date	Sector	Value of tender/ procurement
1.			
2.			
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d. Trade Queries for Imports/ Exports (if not uploaded on the Indian trade portal)

S.No.	Enquiry originator	Product with HS Codes	Nature (Import/ Export)	Value (US\$ million)	Action Taken (Max.200 words)
1.	Aradya color industries	Oilcake 2304	Export		Provided list of importers in Peru
2.	Avadh Export Hub	Medicines 3004	Export		Provided list of importers in Peru
3.	DEVANG M DHUMAL	Ceramic tiles 6908 6907.	Export		Provided list of importers in Peru
4.	MEGART CERAMIC	Ceramic tiles 6908 6907.	Export		Provided list of importers in Peru
5.	MOZART VITRIFIED INDIA PVT LTD	ceramic tiles and sanitary ware 6908 6907 6910	Export		Provided list of importers in Peru
6.	ARROZ EXIM	Ceramic tiles 6908 6907.	Export		Provided list of importers in Peru
7.	FINSTONE GRANITO PVT LTD	Copper products 7404 7412 7419 7409 7410	Export		Provided list of importers in Peru
8.	SV METAL CORPORATION	Tubes or pipes of Steel 7307	Export		Provided list of importers in Peru
9.	NISHA VALVES	Wooden Handicrafts 4420	Export		Provided list of importers in Peru
10.	ABLE EXIM	Machinery 8474 8476	Export		Provided list of importers in Peru

11.	KAUSHIK ENGINEERING WORKS	Pipes 7304 7223	Export		Provided list of importers in Peru
12.	NAKODA INTERNATIONAL	aluminum and steel products 7604 7606 7214 7222 7412 7415 7217 7219	Export		Provided list of importers in Peru
13.	M/S SYNDICATE METAL & ALLOYS	Seeds, preparation, herbal products 1201 1208 3204 3215 3307 2105 2106 3204 3302 3101 3205	Export		Provided list of importers in Peru
14.	FLAMINGO EXPORTS	Oilcake 2304	Export		Provided list of importers in Peru

4. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. / Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies, etc.: (Max. 500 words)

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5. Details of trade research, information dissemination activity of the commercial wing

S.No.	Nature of activity (trade research, information dissemination, seminars etc) (Max.200 words)	Details of Seminar/ conference (date/ venue, no of participants) or research (Max.200 words)	Details of trade research (title of the report, executive summary, date of publication) (Max.200 words)
1.	Continued subscription to IPSOS data base of Peruvian companies in order to effectively provide detailed contact information of these companies to Indian exporters.		

6. Details of activities conducted out of Trade promotion budget:

BE for current financial year	RE for current financial year	Amount utilised	Details of Activity (Max.200 words)
	Rs.1,70,000	Rs.133,066	Subscription to IPSOS data base of Peruvian importers and exporters and printing of Make in India booklets.
	Rs.5,00,000	1,41,531	Business promotion event in August 2019.

7. Action taken on the previous JWG, Joint Commissions, Sub-Commissions etc. (issues that Mission had to follow up with host government):

S.No.	Detail of JWG/JEC with date and venue	Action Point (Max. 200 word)	Action Taken (Max. 200 words)
1			
2			

8. Complaints from foreign buyer/supplier on quality and trade dispute:

Name of Foreign buyer/supplier	Address & contact details of foreign buyer/supplier	Name & address of Indian exporter/importer	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.

9. Complaints of Indian exporter/importer:

Name of Indian exporter/importer	Address & address of foreign buyer/supplier	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.	Any outcome

10. Any other issue of importance (Max. 500 words)

- On October 30th, an emergency decree that guarantees minimum stock of generic medicines in public and private pharmaceutical establishments, including pharmacies was published. If pharmacies are not in compliance with provisions of this decree, they will be penalized heavily. During announcement of this decree, President stated that the decree is aimed at providing affordable and quality healthcare to its citizens.

- On 14 October 2019, Ambassador called on Minister of Energy and Vice Minister of Mines to discuss issues of cooperation in mining and energy sectors.

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- 1) Monthly- Trade in Goods and Qualitative;
- 2) Quarterly- Services, Investment and Logistics; and
- 3) Annually- Trade in Goods and Services overall

Name of the Mission (Country) : Bolivia

II. MONTHLY REPORT

C. Trade in goods

- f) Total trade in goods during
January to July 2019

1	0	2	0	1	9
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	Export (US\$ million)	Import (US\$ million)	Status (P) Provisional/ (F) Final
Country's trade with India	512.38	115.63	
Country's total global trade	5,782	6,621	

- g) Preferential trade in goods during

1	0	2	0	1	9
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S.No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from World (US\$ million)
1			
2			

(Source: Customs/National Trade Statistics of reporting country)

S.No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to World (US\$ million)
1			
2			

(Source: based on Certificate of Origin issued by reporting country)

- h) Top 10 items of import from India during
January to August 2019

1	0	2	0	1	9
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Nº	Commodity	Value (USD Million) Jan.- Aug. 2019	% Share in Total Import
1	Road vehicles	42.08	6.71%
2	Medicines and pharmaceutical products	19.89	12.52%
3	Industrial machinery and equipment and parts	12.87	3.59%
4	Rubber products	6.25	5.61%
5	Chemical materia and products	6.18	2.76%
6	Iron and steel	3.44	0.88%
7	Yarn, fabrics, textile fibers	3.37	3.35%
8	Organic chemicals	2.99	5.52%
9	Inorganic chemical products	2.68	4.67%
10	Machinery, appliances, and electric appliances	2.64	0.74%

Total top 10 items of Import from India: US \$ 102.39 Million (It comprises 89% of Bolivia's total imports from India during the period Jan-Aug 2019)

g) Top 10 items of export to India during

January to August 2019

Nº	Commodity	Value (USD Million) Jan.- Aug. 2019	% Share in Total Export
1	Non- monetary Gold	511.52	47.45%
2	Raw Fertilizers	0.341	1.00%
3	Legumes and Fruits	0.148	0.10%
4	Wood articles	0.112	1.23%
5	Minerals and Waste of minerals	0.08	0.01%
6	Organic Chemicals	0.064	0.15%
7	Wood	0.047	0.19%
8	Petroleum and derivates	0.039	0.09%
9	Manufactures of Leather	0.025	0.25%
10	Plastic in primary forms	0.004	0.20%

Total Exports: US \$512.38 million (it comprises 100% of Bolivia's total exports to India)